

UNIVERSITY "MEDITERRANEAN" IN PODGORICA

FACULTY OF BUSINESS STUDIES "MONTENEGRO BUSINESS SCHOOL"

# **STUDENT'S HANDBOOK**

International Master of Business Administration (MBA) in Management, Finance and Agribusiness

/FOR THE ACADEMIC YEAR 2014 - 2016/

### **1. GENERAL INFORMATION**

Programme title:

International MBA (Master of Business Administration) in Management, Finance and Agribusiness

Postgraduate specialisation

*Home institution:* "Montenegro Business School", University "Mediterranean" in Podgorica

Contacts:	
Head of the Pogramme:	Prof. Dragoljub Janković, PhD
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Web: <u>http://fps.unimediteran.net/en/index.php/mba-programme-in-english</u>

#### Partner institutions:

Montenegro Business School, University "Mediterranean" Podgorica, University of Debrecen (Hungary), Wageningen University (The Netherlands), Scottish Agricultural College (Great Britain) and Budapest Business School (Hungary).

Responsible persons:

Dragoljub Jankovic, Montenegro Business School

Laszlo Karpati, International team leader

Programme structure: Master's studies: 2 years - 4 semesters, 120 ECTS

Admission requirements:

- A completed study programme according to the 3+2 scheme or completed 4-year undergraduate studies (prior to the Bologna system) or higher.
- Fluency in English
- An interview will be conducted.
- Written approval from the employer (if the applicant is employed)

# 2. INTRODUCTION

### Rationale

University "Mediterranean" Podgorica, "Montenegro Business School" is a young educational institution in Montenegro which is gradually extending its curriculum in order to satisfy a need for high-quality and up-to-date education of young people. The Faculty is also committed to internationalisation of education, as well as to the development of study programs in the English language. Following this commitment, the Faculty used an opportunity for cooperation with foreign universities within the Tempus project DEBUT- M.

Therefore, the Faculty utilised the DEBUT-M project to assess the status and possibilities for development of the economic education in the field of management, finance and agribusiness. Four universities from the European Union were involved in the project, and they significantly contributed to the development of this programme. Consequently, if it is approved, this Faculty has a great opportunity to become a member of the International MBA Network (AGRIMBA).

The long-term sustainability of the programme can be guaranteed by the fact that such MBA training fulfills an existing educational gap in Montenegro. It also fully corresponds with the development efforts of the University "Mediterranean" and the Faculty of Business Studies "Montenegro Business School" and is supported by them. Moreover, it will not only serve the higher education sector of the country, but the demand of the Montenegrin national economy as well, in accordance with the basic principles of the European Union. MBA programme is intended for foreign students too because the study allows the application of acquired knowledge in the field of agribusiness worldwide.

### Partnership

The idea for organizing this study programme was thoroughly discussed within the Tempus Project DEBUT-M, whose participants were the University of Debrecen (Hungary), Budapest Business School (Hungary), Scottish Agricultural College (the United Kingdom), and Wageningen University (the Netherlands). Teachers and researchers from all listed universities participated in the preparation of individual courses, as well as in the implementation of a pilot training consisting of the same subjects as listed in this application.

Moreover, all partners expressed their full support and readiness for further cooperation in the implementation of a future study programme. It is clear that this cooperation will prepare the faculty staff to take over the study programme in time, but there will always be foreign lecturers involved.

#### Openness for the exchange of students and teachers

The study programme with its characteristics meets the requirements of the International MBA Network (AGRIMBA). Depending of the number of students, the lecturers from the institutions of the International MBA Network will be engaged as quest lectures. This opens a great opportunity for the mobility of students, not only within Montenegro but also abroad.

Moreover, the AGRIMBA Network encourages regular exchange and joint teaching in the form of case studies at universities in different countries.

As for teachers, since most of the modules are coordinated by foreign teachers, mobility of teachers is significant as well as the opportunities for broadening international cooperation.

# Compatibility with study programmes at other universities

The proposed programme is compatible with the postgraduate studies that are offered through the international framework - the International MBA Network in Agribusiness and Commerce. The Network gathers 16 universities in Europe and the USA and its main objective is to set standards for a high-quality system that is acknowledged in all participating countries. The universities in the Network are: Wageningen University; Scottish Agricultural College; Czech University of Agriculture in Prague; Warsaw Agricultural University; University College Cork; University of Wolverhampton; Humboldt University Berlin; University of Debrecen; Arkansas State University; Agricultural University of Ukraine; Timiryazev Academy Moscow; Budapest Business School; University of Hohenheim; University of Kazan; University of Belgrade; University of Zagreb and University "Mediterranean".

Compliance with the listed studies and conditions of the AGRIMBA Network is ensured through participation of the Network members in the preparation of this report and the implementation of the future study programme.

# Resources

Faculty of Business Studies "Montenegro Business School" is well equipped to provide this course. Students will have an access to all the resources of the Faculty including computer laboratories, libraries and modern teaching facilities. They will also be provided with an E-learning platform for the delivery of training via the web. It ensures that registered users can quickly find and use the material provided uniquely for them and enables a constant contact between participants and their lecturers through e-mail communication.

# Learning outcomes

The postgraduate study programme International MBA in Management, Finance and Agribusiness offers multidisciplinary knowledge in a number of social sciences, particularly management, finance, economics, marketing and agribusiness. Upon completion the graduates of this programme will be able to:

- Develop strategic plans and business plans
- Use accountancy data for management purposes
- Develop marketing plans
- Work on the organizational issues of agribusiness organizations
- Understand business transactions in international business
- Use modern methods for decision-making support.

# **Employment possibilities**

The goal of the programme is to enable graduates to become leaders in a different business environment: entrepreneurs in small and medium enterprises, heads of local governments and self-government bodies, managers in trade and distribution of different kinds of products, as well as leaders in consulting and marketing, or banking and insurance etc. The employed graduates will be in a position to practice their knowledge in day-to-day management which is characterized by an increasingly competitive business environment.

#### Possibilities for the continuation of studies

After completion of this programme, it is possible to continue education in other postgraduate programmes of the Faculty of Business Studies "Montenegro Business School", as well as at other similar studies in Montenegro and abroad.

#### Titles awarded after completion of the course

MBA diploma awarded by Montenegro Business School, University "Mediterranean" Podgorica.

#### Target number of students

Taking into consideration the available resources and anticipated teaching methods, an optimal number of students would be 10 in one generation.

# 3. DETAILED STUDY PROGRAMME DESCRIPTION

## List of compulsory and elective subjects

The list of all subjects is given in Annex I. The list contains all the subjects with the number of direct teaching hours, ECTS credits and the names of lecturers.

## **Teaching staff**

The programme will be carried out by professors from University "Mediterranean" Podgorica (Faculty of Business Studies "Montenegro Business School") with several foreign professors from the list depending of the need and the number of students if it extends 10. Annex II contains the list of all lecturers engaged in the programme with their detailed CVs.

### Structure and duration of the programme

Regarding its structure, the proposed programme will last 4 (four) semesters over a two-year period. The educational phase lasts 3 semesters, while the last semester is scheduled for the work on the thesis and final exam. The language of training is English.

Semester I:	4 compulsory subjects and 1 elective (total: 30 credits)
Semester II:	4 compulsory and 1 elective (total: 30 credits)
Semester III:	4 compulsory and 1 elective (total: 30 credits)
Semester IV:	Final thesis and final exam: 30 ECTS credits
Total:	120 ECTS credits

This study programme has 15 subjects (12 compulsory subjects and 3 electives) and at least 20% of them are delivered by lecturers from the institutions of the International MBA Network (AGRIMBA).

#### Academic calendar

Enrollment:	June – September 2014 (except July 15-August 20)
I semester:	October – December 2014
II semester:	February – May 2015
III semester:	October – December 2015
IV semester:	February – May 2016

The programme will be carried out as follows:

- Weekly or fortnightly tutorials delivered by local professors which involve group work, interactive discussions, essays, presentations and case studies.
- Weekly lectures by foreign professors if engaged: setting out the core issues in each module.
- Personal study: all courses require pre-reading and preparation, and personal research.

# Teaching/learning methods

The study programme provides significant individual engagement of students in all modules. Due to the significantly reduced number of hours of direct teaching, students will be expected to work individually through seminars and practical essays in the English language. Through the contact with foreign lecturers, all participants have an opportunity to receive international experience in research and professional work. The emphasis is also on individual work of students with the assistance of their academic supervisor and the use of compulsory and recommended readings.

A variety of teaching and learning methods will be employed during the course: interactive lectures, case studies, problem solving tasks, business games, panel discussions, workshops, etc.

An important part of each intensive study week will be an analysis of real-life case studies done by groups of students. Team or group work will be encouraged throughout the course to enable the knowledge and information exchange between participants. Special emphasis will be given to presentation skills.

Contemporary course books written in English are compulsory for each module.

# **Examination and assessment**

Assessment is by coursework and examination. Examinations will be carried out through (1) written exams, (2) oral exams, and (3) individual assignments.

The type of assessment used in a particular course is indicated in each course description. The method of assessment for all courses will be decided by the course teacher and announced to students at the beginning of each course.

Students failing a particular course will normally be offered to reset the exam. Students are also allowed to resit the exam if they consider the results achieved as not fully satisfactory to them.

# Appeals

Substantial claims of less favorable treatment in assessment should be made to the course coordinator in the first instance. If the dispute cannot be resolved then the Course Committee will consider a written appeal from the student.

### Work on the thesis

The students have to choose the topic of their thesis by the end of the second semester. They submit a written application for the chosen topic with accompanying documentation to the Faculty Council which proposes the appointment of the thesis supervisor and the Thesis Assessment Committee. Research and preparation for the work on the thesis will continue for the next two semesters, and the thesis is to be completed during the fourth semester. The defence of the thesis will represent the final examination.

This study programme guarantees students an opportunity to defend their final thesis at least 60 days after the last semester if they have successfully completed all the obligations. It has to be written in the English language and done in accordance with the AGRIMBA requirements and the Faculty rules. Thesis structure and development will be considered in detail in special classes.

During the defence of the final thesis, at least one member of the AGRIMBA General Board should be present.

# Grading schedule and transformation

Grading and assessment is done according to the ECTS grading scale, with A, B, C, D, and E being the pass grades. The grades have the following meaning:

- A Excellent (outstanding performance with fewer errors)
- B Very good (above average standard with some errors)
- C Good (average with notable errors)
- D Satisfactory (generally fair, but with significant shortcomings)
- E Sufficient (meets the minimum criteria)
- F Failing (more work required)

Students' achievement will be graded on the scale from 2 to 5 as follows:

- 2 satisfactory
- 3 good, competent work
- 4 very good and
- 5 excellent

Teachers who are not familiar with the schedule will have to transfer their schemes in percentage of maximum achievement. The percentage scheme will be then transferred to the 2-5 scheme according to this scale:

80% + (5) Excellent work showing significant signs of originality and an in-depth understanding of the topics covered. Extensive use of relevant literature sources and work experience where appropriate.

70-79% (4) Highly competent work demonstrating clear understanding of the issues. Some signs of presenting information in a new light or drawing strands together in a new framework. Good use of relevant literature sources and work experience. Well presented.

60-69% (3) Competent work, providing satisfactory coverage of the topics concerned. Perhaps lacking flair or originality but showing clear evidence of understanding. Relevant literature sources and work experience used in a fairly standard routine way; satisfactory presentation.

50-59% (2) Struggling to meet minimum standards required for MBA level work. Perhaps contains flaws in logic or methodology or both; suggests lack of understanding of some of the key issues; limited use of relevant literature sources and work experience.

49 -% Fails to meet the required standard.

Respectively, pass grades can be converted into numerical signs (numbers) from 2 to 5 as follows:

	NUMERICAL GRADES		
LETTER GRADES	2-5 scheme	6-10 scheme	
А	5	10	
В	4	9	
С	3	8	
D	2	7	
E	2	6	

# Attendance

Regular attendance is an essential component of the programme. Participants are advised to attend courses regularly but allowance can be made for foreign students with no temporary residence permit so as to enable them to attend courses at their own pace, with a prior approval from the programme coordinator.

# Criteria and conditions for transferring ETCS credits

Students may bring a maximum of 25% of the credits required by this study programme from other study programmes of an appropriate level. Credit transfer from other institutions is possible only with a prior approval of the study programme coordinator and the permission of the Study Programme Council. As a rule, credit transfer is possible only from institutions of the same rank (universities). Only a limited number of credits under special conditions can be transferred from high quality colleges.

Participants in the pilot programme (MBA training), organized in the framework of the Tempus DEBUT-M project, who studied according to the AGRIMBA regulations, can transfer their credits for all successfully completed subjects.

# Conditions for continuation of an interrupted study process

Students who were denied the right to study may ask for the continuation of their studies in accordance with the current laws on higher education and the Statute of the University "Mediterranean".

# Quality assurance and accreditation

Monitoring activities and constant tracking of the programme will be guaranteed throughout its duration. At the end of each semester, an overall evaluation will take place as part of the self-evaluation procedure. At the end of the third year, a yearly report will be created. External evaluation of the programme performance is done by different bodies:

- The study programme is supervised by the members of the International MBA Network, as well as the national Council for Higher education.
- It is accredited by the Board of the MBA Network and the Montenegrin Council for Higher Education.
- The professional content of the subjects is supervised by the members of the MBA Internation Network (AGRIMBA).

Moreover, a major strength of this MBA course is its ability to develop and modify the course according to the needs of each cohort of participants. To allow this, every module will be evaluated by the participants as part of a continuous programme of quality assurance. These evaluations will be discussed with the training staff that will be able to take immediate action to overcome problems.

#### Student and staff responsibilities

This MBA programme is designed to allow all participants and teaching staff to participate in a combined learning experience. All those involved are expected to make a full contribution to the course and will have a responsibility to participate fully in team activities, seminars and other group events, giving support where needed and criticism when asked. The International Board will expect all to promote actively the image of the programme. Special care will always be required when handling the confidential information that participants can increasingly expect to be offered as part of the course to support learning objectives.

It is important to acknowledge that this training is based, as far as possible, on business philosophies and methods of work. As such, it is likely to deviate from your previous experience and your expectations of a university study programme. You will be free to work at your own pace as long as this does not prejudice the work of others and so long as you reach the learning standards. Indeed, developing and negotiating effective systems of studying will be as much a part of the learning experience as the subject matter itself. Direction and instruction will not always be a feature of the training. It is important to appreciate this and see it as a challenge.

#### Course management team

The course is managed by individual subject coordinators under the supervision of Professor Dragoljub Jankovic, PhD from the Faculty of Business Studies, University "Mediterranean" and Professor Laszlo Karpati, PhD from Budapest Business School, a member of the MBA Management Board. The Board is responsible for the administration of the MBA programme, its effective delivery and maintenance of the academic standards.

# Tuition fees

The tuition fee for the study programme has been reached by the Senate of the University "Mediterranean".

It is € 3.000 for foreign students (total for two years € 6.000). The different dynamics of payments are possible upon with agreement.

It includes the cost of education, the library use and the exam fees. The cost of the study books and other materials are not included.

#### Study Programme Title: INTERNATIONAL MBA IN MANAGEMENT, FINANCE AND AGRIBUSINESS

The Programme is: Postgraduate Specialist International Studies in English

Head of the Programme: Professor Dragoljub Janković, PhD, Montenegro Business School, University "Mediterranean" Podgorica and Professor Laszlo Karpati, PhD, Budapest Business School

List of subjects: 1<sup>st</sup> YEAR

SEMESTER I	SUBJECT	LECTURERS	Lectures + Tutorials	Status	Lectures (Hours)	Individual work/ team work (hours)	Total	CREDITS
1	ADVANCED CORPORATE REPORTING	Dragoljub Janković, UM / Laszlo Karpati, BBS	1+2	С	15	30	45	6
2	MICROECONOMICS	Jelena Janjušević, UM / Wim Heijman, WU	2+2	с	30	30	60	6
3	APPLIED QUANTITATIVE METHODS	Janko Radulović, UM / Peter Balogh, UD	2+2	С	30	30	60	6
4	MARKETING MANAGEMENT	Jelena Žugić, UM / Zsolt Csapo, UD	1+2	С	15	30	45	6
5	GAME THEORY AND BUSINESS DECISION - MAKING	Radislav Jovović UM / Laszlo Kozar, BBS	2+2	E	30	30	60	6
	EU CARP POLICY	Joseph Pop, UD	2+2	E	30	30	60	6
		Тс	otal: Semester I		120	150	270	30
SEMESTER II	SUBJECT	LECTURERS	Lectures + tutorials	Status	Lectures (hours)	Individual work/ team work (hours)	Total	CREDITS
1	MACROECONOMICS AND AGRIBUSINESS	Milenko Popović, UM / Wim Heiman, WU	2+2	С	30	30	60	6
2	STRATEGIC MANAGEMENT	Slobodanka Krivokapić, UM / Andras Nabradi, UD	1+2	С	15	30	45	6
3	MANAGEMENT IN AGRIBUSINESS	Andras Nabradi, UD	2+2	С	30	30	60	6
4	ADVANCED CORPORATE FINANCE	Milenko Popović, UM / Harry Bremmers, WU	1+2	С	15	30	45	6
5	BUSINESS MANAGEMENT	George Robertson, SAC	2+2	E	30	30	60	6

BUSINESS COMMUNICATIONS	Morag Mitchel, SAC	2+2	E	30	30	60	6
	То	tal: Semester II		120	150	270	30
	GRAND <sup>-</sup>	TOTAL 1 <sup>ST</sup> YEAR:		240	300	540	60

	2 <sup>nd</sup> YEAR							
SEMESTER III	SUBJECT	LECTURERS LECTURERS S		Status	Lectures (hours)	Individual work/ team work (hours)	Total (hours)	CREDITS
1.	INTERNATIONAL BUSINESS	Rade Jovovic, UM / Laszlo Kozar, BBS	2+2	С	30	30	60	6
2.	INTERNATIONAL MARKETING	Jelena Žugić, UM / Laszlo Karpati, BBS 2+1			30	15	45	6
3.	ORGANISATIONAL BEHAVIOUR	Slobodanka Krivokapić, UM / Morag Mitchell, SAC 2+1		С	30	15	45	6
4.	MANAGERIAL ACCOUNTING	Slavko Rakočević, UM / Bela Bartfai, BBS 2+2		С	30	30	60	6
	RURAL BUSINESS MANAGEMENT	Andras Nabradi, UD	2+2	E	30	30	60	6
5.	COMMODITIES AND FUTURES MARKET	T Dragoljub Janković UM / Laszlo Kozar, BBS 2+2		E	30	30	60	6
		Total: Semester III			150	120	270	30
SEMESTER IV	Work on the Master's thesis	Laszlo Karpati and Dragoljub Janković Total: Semester IV			10	80	90	30
		GRAND TOTAL 2 <sup>nd</sup> YEAR			400	500	900	120

\* C = COMPULSORY, E = ELECTIVE

UD =University of Debrecen; BBS = Budapest Business School; UM = University "Mediterranean" Podgorica; SAC = Scottish Agricultural College; WU = Wageningen University

Engagement of the guest lectures depends of the number of students.

#### BASIC DATA ABOUT THE SUBJECTS

# 1<sup>ST</sup> YEAR - SEMESTER I

Subject title: Adva	nced Corporate Repo	orting						
Subject status	Semester	Credit value	Teaching load					
Compulsory	l	6	1L+2T					
Study programme: MBA i	Study programme: MBA in Management, Finance and Agribusiness							
Responsible staff: Laszlo I	Karpati, BBS and Drag	oljub Jankovic, UM						
Pre-requisite: Nil								
Objectives: To get the stu	udents acquainted wit	h the principles of corpo	rate reporting					
Learning approach:								
Lectures:	15 hours							
Individual work/team wo	rk: 30 hours							
	45 hours							
Assessment:								
Written exam: acceptanc	e of the evaluated rep	orts						
SYLLABUS:								
Yearly Report Str								
Income Stateme	nt							
Balance Sheet								
Cash-flow Stater	nent							
Corporate Tax Sł	neet							
Auxiliary Information								
Reading list and reference	es:							
Compulsory literature:								
Griffith College, CPA P2 A	• •	eporting (Latest Edition)						
Supplementary texts and journals:								
Kirk. R.J. / International Financial Reporting Standards in Depth, Volumes 1 & 2 2005 / ISBN 18 44 802 019.								
Collins, McKeith / Financi	al Accounting and Rep	oorting / McGraw-Hill 200	09 / ISBN					
9780077114527								
	ed Financial Accountir	ng - An International App	roach / 2011/ FT Prentice Hall / ISBN					
978-0-273-71274-9								

Subject title: Microeconomics							
Subject status	Semester	Credit value	Teaching load				
Compulsory	l	6	2L+2T				
Study programme: MBA in Management, Finance and Agribusiness							
Responsible staff: Wim Heijn	nan, WU and Jelena Janjusev	ic, UM					
Pre-requisite: Nil							
Objectives: To get the stude	nts acquainted with the maj	or concepts of Microeconor	mics and to apply these				
concepts to daily practice as	much as possible						
Learning approach:							
Lectures:	30 hours						
Individual work/team work:	30 hours						
	60 hours						
Assessment:							
Attendance: 20%							
Written exam: 50%	Written exam: 50%						
A paper on a specific aspect of the Montenegrin economy: 30%							
SYLLABUS:							
Introduction to microeconomics							
<ul> <li>Consumer theory</li> </ul>							

•	Producer theory
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- Theory of markets
- Demand and supply of agrifood products
- Exercises

Reading list and references:

Compulsory literature:

On-line material: Robert E. Schenk: Cyber Economics - An Analysis of Unintended Consequences,

http://www.ingrimayne.com/econ/

Recommended readings:

Case K.E. and R.C. Fair, 1996. Economics. Pearson, Upper Saddle River (NJ)

Hall R.E and M. Lieberman, 2005. Economics: principles and applications. Thomson.

Subject title: Appli	ied Quantitative Methe	ods				
Subject status	Semester	Credit value	Teaching load			
Compulsory		6	2L+2T			
Study programme: MBA in Management, Finance and Agribusiness						
Responsible staff: Pet	er Balogh, UD and Jank	o Radulovic, UM				
Pre-requisite: Nil						
	e students acquainted v	with the use of quanti	tative methods in business			
Learning approach:						
Lectures:	30 hours					
Individual work/team	work: 30 hours					
-	60 hours					
Assessment:						
Oral: Presentation						
	se study using the quar	ititative methods				
SYLLABUS:						
	information, The quan	titative approach, Ma	naging data, Survey methods, Presentation of			
data						
•			dispersion, Index numbers			
•		•	listributions, The normal distribution,			
			sting, Non-parametric tests			
-		tcomes, Correlation,	Regression, Multiple regression and			
correlation, 1						
<b>.</b>	near programming mod	lels, Simulation				
Reading list and refere						
Compulsory literature:						
Jon Curwin and Roger Slater: Quantitative Methods for Business Decisions, Sixth edition, Cengage Learning						
Business Press, ISBN-13: 978-1861525314						
Recommended literature:						
	David R. Anderson, Dennis J. Sweeney, Thomas A. Williams, Jeffry D. Camm, Kipp Martin: Quantitative Methods for Business, Cengage Learning Business Press, (2010) ISBN-13: 978-0-324-65175-1					
TOT BUSILIESS, Cengage	Learning Business Pres	55, (2010) ISBN-13: 97	0-0-324-031/3-1			

Subject title: Marketing Management								
Subject status Semester Credit value Teaching load								
Compulsory I 6 1L+2T								
Study programme: MBA in Management, Finance and Agribusiness								
Responsible staff: Zsolt Csapo	Responsible staff: Zsolt Csapo, UD and Jelena Zugic, UM							
Pre-requisite: Nil								
Objectives: To get the students acquainted with the use of quantitative methods in business								

1			
Learning approach:			
Lectures:	15 hours		
Individual work/team work:	30 hours		
	45 hours		
Assessment:			
Written: Team evaluation of	the market research plans		
SYLLABUS:			
<ul> <li>Basics of marketing,</li> </ul>	marketing strategy		
Segmentation, Cons	umer behavior		
Case study evaluation			
Product, Price, Place, Promotion policy			
Case study evaluation	on		
Consultation of mar	ket research		
Reading list and references:			
Compulsory literature:			
Philip Kotler, Gary Armstrong: Principles of Marketing. 11 <sup>th</sup> Ed. Pearson Books, UK, 2005			
Recommended literature:			
Ian Chaston: Knowledge based Marketing. SAGE Publications, London, UK, 2004.			
John Mariotti: SMART Marke	ting. Capstone Publishing Ltd. Oxford, UK, 2000.		

Subject title: Game Theory and Business Decision-Making					
Subject status	Semester	Credit value	Teaching load		
Elective		6	2L+2T		
Study programme: MBA in N	Management, Finance and Ag	ribusiness			
Responsible staff: Laszlo Koz	zar, BBS and Radisav Jovovic,	UM			
Pre-requisite: Nil					
Objectives:					
Learning approach:					
Lectures:	30 hours				
Individual work/team work:	30 hours				
	60 hours				
Assessment:					
Written exam: 70%					
Individual assignments: 30%					
	)				
SYLLABUS:					
Analysis of a busine	ess position, defining the obje	ectives of the enterprise, fo	rmulating the company's		
strategy.	, , ,	· · /	5 ,		
Recognizing throug	h one's own experience how	business risk looks like in a	practical situation		
Creating an adaptive	ve strategy				
Practicing tactical	decision-making				
<ul> <li>Using simulation g</li> </ul>	ames to improve students' sk	ills of collecting, handling	and using information for		
decision-making			-		
<ul> <li>Features of simulat</li> </ul>	Features of simulations				
<ul> <li>Running simulation</li> </ul>	S				
Case studies					
Consultation on the	e Individual assignment				
Reading list and references:					
The Game Manual					

Subject status	Semester	Credit value	Teaching load
Elective	1	6	2L+2T
Study programme: MBA in Ma	nagement, Finance and Agi	ribusiness	
Responsible staff: Joseph Pop,	UD		
Pre-requisite: Nil			
Dbjectives: To get students a		ning of a common agricultu	ral policy in the EU,
particularly from the aspect of	regional policies		
earning approach:			
ectures:	30 hours		
ndividual work/team work:	30 hours		
_			
	60 hours		
Assessment:	0 int-		
Written: 2 mid-term papers: 4	u points		
inal exam: 50 points Attendance: 10 points			
SYLLABUS:			
<ul> <li>History of EU, legal sy</li> </ul>	stom Ellipolicios		
<ul> <li>EU common market a</li> <li>Regional policy and c</li> </ul>	-		
	policy (CAP) and Common	agricultural and rural policy	(CARR) goals and
functioning	policy (CAP) and common a	agricultural and rural policy	(CARF) – goals allu
Structural deficiencie	s of CAP		
	ant policy regimes and busi	ness structures (agriculture	system practices husines
planning in agribusing			2 system practices, busines
	of EU institutions responsib	le for the FU agricultural p	olicy (AG Agri, DG Enviro
and other support bo			
	valuation and marketing of	the rural property and sma	all equipment
Environmental protect			
Reading list and references:			
Reading list and references: Dinan, Chapter 12: The Cor	nmon Agricultural Policy		
Dinan, Chapter 12: The Cor	nmon Agricultural Policy 'Reforming the CAP: Policy	Networks and Broader Inst	itutional Structures." JCMS
Dinan, Chapter 12: The Cor Daugbjerg, Carsten, 1999, '	•		itutional Structures." JCM
Dinan, Chapter 12: The Cor Daugbjerg, Carsten, 1999, ' Ackrill, Robert, 2000, "CAP	Reforming the CAP: Policy	e Making." JCMS	
Dinan, Chapter 12: The Cor Daugbjerg, Carsten, 1999, ' Ackrill, Robert, 2000, "CAP	'Reforming the CAP: Policy Reform 1999: A Crisis in the	e Making." JCMS	
Dinan, Chapter 12: The Cor Daugbjerg, Carsten, 1999, ' Ackrill, Robert, 2000, "CAP Larry Neal and Daniel Barbo Oxford, 1998. Paul De Grauwe Economics	Reforming the CAP: Policy Reform 1999: A Crisis in the ezat (NB) The Economics of of Monetary Union (4th ec	e Making." JCMS the European Union and tl lition), Oxford 1999.	
Dinan, Chapter 12: The Cor Daugbjerg, Carsten, 1999, ' Ackrill, Robert, 2000, "CAP Larry Neal and Daniel Barbo Oxford, 1998. Paul De Grauwe Economics D. Swann The Economics of	Reforming the CAP: Policy Reform 1999: A Crisis in the ezat (NB) The Economics of of Monetary Union (4th ec f the Common Market(8th	e Making." JCMS the European Union and tl lition), Oxford 1999. edition) Penguin.	
Daugbjerg, Carsten, 1999, ' Ackrill, Robert, 2000, "CAP Larry Neal and Daniel Barbo Oxford, 1998. Paul De Grauwe Economics D. Swann The Economics of A.M. El-Agraa The Europea	Reforming the CAP: Policy Reform 1999: A Crisis in the ezat (NB) The Economics of of Monetary Union (4th ec f the Common Market(8th in Union(6th edition), Prent	e Making." JCMS the European Union and tl lition), Oxford 1999. edition) Penguin. cice Hall Europe 1998.	
<ul> <li>Dinan, Chapter 12: The Cor</li> <li>Daugbjerg, Carsten, 1999, '</li> <li>Ackrill, Robert, 2000, "CAP</li> <li>Larry Neal and Daniel Barbo</li> <li>Oxford, 1998.</li> <li>Paul De Grauwe Economics</li> <li>D. Swann The Economics of</li> <li>A.M. El-Agraa The Europea</li> <li>J.R. Markusen, J.R. Melvin,</li> </ul>	Reforming the CAP: Policy Reform 1999: A Crisis in the ezat (NB) The Economics of of Monetary Union (4th ec f the Common Market(8th	e Making." JCMS the European Union and tl lition), Oxford 1999. edition) Penguin. cice Hall Europe 1998. laskus (MMKM)	

# 1<sup>ST</sup> YEAR - SEMESTER II

Subject title: Macroeconomics and Agribusiness					
Subject status	Semester Credit value Teaching load				
Compulsory	II 6 2L+2T				
Study programme: MBA in Management, Finance and Agribusiness					
Responsible staff: Wim Heijman, WU and Milenko Popovic, UM					
Pre-requisite: Nil					
Objectives: To get the students acquainted with the major concepts of Macroeconomics and to apply these concepts to daily practice as much as possible					

Learning approach:	
Lectures:	30 hours
Individual work/team work:	30 hours
,	
	60 hours
Assessment:	
Attendance: 20%	
Written exam: 50%	
	of the Montenegrin economy: 30%
SYLLABUS:	
<ul> <li>Introduction to Micr</li> </ul>	roeconomics
Consumer theory	
Producer theory	
Theory of markets	
<ul> <li>Demand and supply</li> </ul>	of agrifood products
Introduction to mac	roeconomics
<ul> <li>The closed economy</li> </ul>	/ without government
Closed economy wit	h government
Open economy	
The role of money	
Simple IS-LM model	
Inflation	
Economic growth ar	id agriculture
<ul> <li>Unemployment</li> </ul>	
International trade	
Reading list and references:	
Compulsory literature:	
On-line material: Robert	t E. Schenk: Cyber Economics - An Analysis of Unintended Consequences,
http://www.ingrimayne.	com/econ/
Recommended readings	
	996. Economics. Pearson, Upper Saddle River (NJ)
Hall R.E and M. Lieberm	an, 2005. Economics: principles and applications. Thomson.

Subject title: Strategic Management					
Subject status	Semester	Credit value	Teaching load		
Compulsory	II	6	1L+2T		
Study programme: MBA in N	Aanagement, Finance and Ag	ribusiness			
Responsible staff: Andras Na	abradi, UD and Slobodanka Kı	rivokapic, UM			
Pre-requisite: Nil					
Objectives: To get the stude	ents acquainted with the strat	tegic decisions which deter	mine the future direction		
and competitive position of	an enterprise in the long terr	n			
Learning approach:					
Lectures:	15 hours				
Individual work/team work:	Individual work/team work: 30 hours				
45 hours					
Assessment:					
Oral: presentation					
Written: Prepare a Strategic	Management Case				
SYLLABUS:					
The nature of strate	• The nature of strategic management. Defining strategic management, key terms in strategic				
management.	management.				
• Strategy Formulation: The business vision and mission, characteristic of a mission statement.					
<ul> <li>Strategy Formulati</li> </ul>	on: Components of a mission	statement, writing and eva	aluating mission statements.		

- Strategy Formulation: The external assessment, social, demographic, environmental sources, political, governmental and legal forces.
- Strategy Formulation: Technological and competitive forces, Competitive analysis Porter's Five-Forces, External Factor Evaluation (EFE) Matrix, The Competitive Profile Matrix (CPM).
- Strategy Formulation: The internal assessment, nature of an internal audit, the Resource Based View (RBV), Integrating strategy and culture, management, marketing, finance/accounting, production/operation.
- Strategy Formulation: Research and development, MIS, the value chain, The Internal Factor Evaluation (IFE) Matrix.
- Strategy Formulation: Strategies in action, Types of strategies, Integration strategy, Intensive strategies, Diversification strategies.
- Strategy Formulation: Michael Porter's Generic strategies, Means for achieving strategies, First Mover Advantages, Strategic management in Nonprofit and Governmental Organizations.
- Strategy Formulation: Strategy Analysis and Choice, The input stage, the matching stage, the decision stage.
- Strategy Formulation: Cultural aspects of strategy choice, Politics of Strategy Choice, Governance issues.
- Strategy Implementation: Implementing strategies, management and operations Issues. The Nature of Strategy Implementation, Annual Objectives, Policies, Resource Allocation.
- Strategy Implementation: Implementing strategies, management and operations Issues. Managing Conflict, Matching Structure with Strategy, Restructuring, Reengineering, and E-engineering.
- Strategy Implementation: Implementing strategies, management and operations Issues. Linking performance and Pay to Strategies, Managing Resistance to Change, Managing the Natural Environment.
- Strategy Implementation: Implementing strategies, management and operational issues.: Creating a Strategy-Supportive Culture, Production/operation Concerns When Implementing Strategies.
- Strategy Implementation: Implementing strategies, Marketing, Finance/accounting, R&D, and MIS Issues: Nature of Strategy implementation Marketing Issues, market segmentation, product positioning.
- Strategy Implementation: Implementing strategies, Marketing, Finance/accounting, R&D, and MIS Issues: Finance/Accounting Issues, Acquiring Capital to Implement Strategies, Financial Budget, R&D Issues, Information Systems Management.
- Strategy Evaluation: Strategy Review, Evaluation and Control, The process of Evaluating Strategies, Strategy Evaluation Framework.
- Strategy Evaluation: The Balanced Scorecard, Published Sources of Strategy-Evaluation Information,
- Strategy Evaluation: Characteristics of an Effective-Evaluation System, Contingency Planning, Auditing, Twenty-First Century Challenges in Strategic Management.

Reading list and references:

Compulsory literature:

Fred R. David: Strategic Management, Concept and Cases, Tenth Edition, Pearson Prentice Hall Education LTD. (2005), ISBN 0-13-127675-1.

Recommended literature:

Gerry Johnson-Kevan Scoles: Exploring Corporate Strategy Text and Cases, Prentice Hall International ISBN 0-13-296419-8.

Subject title: Agribusiness Management					
Subject status	tatus Semester Credit value Teaching load				
Compulsory	II 6 2L+2T				
Study programme: MBA in Management, Finance and Agribusiness					
Responsible staff: Andras Nabradi, UD					
Pre-requisite: Nil					
Objectives: To get the students acquainted with the general principles of agribusiness management as well as specific items such as: planning, budgeting, organizing, staffing, risk management and investment analysis.					

1					
Learning approach:					
Lectures:	30 hours				
Individual work/team work:	30 hours				
	60 hours				
Assessment:	00 11001 5				
SYLLABUS:					
	gement in the t	wenty-first century: I	Management and decision making		
_					
		The income stateme	•		
	-		mic principles-choosing input and output		
combinations	s-choosing proc		the principles-choosing input and output		
<ul> <li>Cost concepts in ec</li> </ul>	onomics				
<ul> <li>Enterprise budgeting</li> </ul>					
<ul> <li>Partial budgeting</li> </ul>	5				
<ul> <li>Whole-firm plannir</li> </ul>	ng; Cash flow bu	Idgeting			
<ul> <li>Business organizati</li> </ul>					
Managing risk and	uncertainty				
<ul> <li>Managing income t</li> </ul>	axes				
<ul> <li>Investment analysi</li> </ul>	S				
<ul> <li>Business analysis</li> </ul>					
<ul> <li>Capital and the use</li> </ul>	of credit				
<ul> <li>Land-control an use</li> </ul>	9				
<ul> <li>Human resource m</li> </ul>					
<ul> <li>Machinery manage</li> </ul>					
Reading list and references:					
Ronald D. Kay – William M.	Edwards –Patric	cia A. Duffy: Farm ma	nagement. Prentice Hall, 2007.		
<b></b>					
Subject title: Advanced	Corporate Finar	nce			
	Semester	Credit value	Teaching load		
Compulsory	П	6	1L+2T		
Study programme: MBA in N	-	-			
Responsible staff: Harry Bre	mmers, WU and	d Milenko Popovic, U	M		
Pre-requisite: Nil					
Objectives: To get the students acquainted with the elements of basic accounting, principal financial reports,					
the concepts and the most frequently used practices of financial management.					
Learning approach:					
Lectures:	15 hours				
Individual work/team work:					
	45 hours				
Assessment:					
Attendance: 30%					
Written exam: 70%					

#### SYLLABUS:

- Elementary accounting
- Analysing and interpreting financial statements
- Making capital investments decisions
- Making capital investments decisions: further issues
- Managing working capital
- Measuring and managing shareholder value

Reading list and references

Compulsory literature:

Peter Atrill, 2003. Financial management for non-specialists, Pearson Education Limited

Recommended readings:

Richard A. Brealey, Stewart C. Myers and Franklin Allen, 2006. Corporate finance, McGraw-Hill/Irwin

Subject title: Busin	ess Management					
Subject status						
Elective	· · · · · · · · · · · · · · · · · · ·					
Study programme: MB	A in Management, Fi	nance and Agribusine	ess			
Responsible staff: Geo	rge Robertson, SAC ar	nd Jelena Zugic, UM				
Pre-requisite: Nil						
Objectives: To develop processes and the orga	-		•	d business decision making nd food markets.		
Learning approach:	201					
Lectures:	30 hours					
Individual work/team	work: 30 hours					
	60 hours					
Assessment:						
Written examination						
SYLLABUS:						
Business Anal	lysis					
Market Resea	arch					
Business Plan	ning					
Options Appr	-					
Agricultural P						
_	icy on Agri-food Busin	A55				
Market Prices						
Managing Ris						
Reading list and refere						
Compulsory literature:						
Turner J. (2011). Appli		t – 3 <sup>rd</sup> Edition (availat	hle May 2010) John	Wylie		
Recommended literatu	-		Sie Widy 2010), John	vyne.		
Blackwell, E. (2008) Ho		ess nlan Kogan Page	Itd			
Deakins, D. and Freel,				Il Education		
Hanke, J.E. and Wiener	Hanke, J.E. and Wichern, D.W. (2008) Business forecasting, Pearson US Imports					
Subject title: Business Communications						
Subject status	Semes	ster	Credit value	Teaching load		
Elective			6	2L+2T		
Study programme: MBA in Management, Finance and Agribusiness						
Responsible staff: Morag Mitchell, SAC						
Pre-requisite: Nil						
Objectives: To get the students acquainted with the knowledge about communications, both written and oral,						
which are essential in	which are essential in the corporate world in everyday operations.					

Learning approach:

Lectures:30 hoursIndividual work/team work:30 hours

60 hours

Assessment: Attendance: 10 points

2 written mid-term papers: 40 points Final exam: 50 points

#### SYLLABUS:

- Principles of communications definition, purpose, process and types
- Verbal communication the target group profile, communication barriers, listening, feedback, presentation skills
- Public speech, presentation practice, non-verbal communication
- Written communication writing levels, composition of business messages, notes preparation, style, punctuation
- Use of simple words, editing
- Report writing, report planning, report types, concept development, title nature, presentation sequence
- Logical sequence, graphs, summary, list of illustrations
- Report writing
- Internal communication circular letters, notices, reminders, agenda, minutes
- External communication resume/CV, use of facsimile, e-mail, e-mails handling
- Business letter writing layout, style: inquiry, request, order, instruction

#### Reading list and references:

Blundell J. A & Middle N. M. G.: Career – English for the Business and Commercial World, Oxford University Press Kaul, Asha - Effective Business Communication, Prentice Hall Raman, M & Singh, P - Business Communication, OUP Rizvi, M. Ashraf - Effective Technical Communication, Tata McGraw Hill Taylor, Shirley - Communication for Business, 4 th edn. - Pearson Education

#### 2<sup>ND</sup> YEAR – SEMESTER III

Subject title: Internatio	nal Business				
Subject status	Semester	Credit value	Teaching load		
Compulsory	Ш	6	2L+2T		
Study programme: MBA in M	Management, Finance and Ag	ribusiness			
Responsible staff: Laszlo Koz	zar, BBS and Rade Jovovic, UN	Л			
Pre-requisite: Nil					
Objectives: To make studen	its capable to understand the	main questions and techn	iques of International		
Business.					
Learning approach:					
Lectures:	30 hours				
Individual work/team work:	30 hours				
	60 hours				
Assessment:					
Written exam: 70%					
Individual assignment: 30%					
SYLLABUS:					
•	International Business				
	Principles of GATT/WTO				
<ul> <li>International Trade</li> </ul>	•				
· · ·	International Business conne	ctions.			
<ul> <li>The question of ind</li> </ul>	lications and firm offers				
<ul> <li>Incoterms 1990, 20</li> </ul>	001.				
Incoterms 1990, 2000 II.					
Incoterms 1990, 2000 III.					
<ul> <li>The question of cor</li> </ul>					
Commodity exchan	ge in the International Busine	ess.			
<ul> <li>Terms of payments</li> </ul>	Terms of payments.				
Case studies					

Individual assignment	consultation		
Reading list and references:			
Compulsory literature:			
Laszlo Kozar: International Bus	iness Budanest Business S	chool Digital Edition 2006	
Recommended readings:			•
Michael R. Czinkota, Ilkka A. Ro	onkainen: International Ma	rketing 6th Ed Harcourt C	ollege Publisher Fort
Worth, USA, 2001.			onege rubiisher, rort
Stuart R. Veale: Stocks Bonds C	Intions Futures New York	Institute Finance 2nd Ed	2000
Stuart N. Veale. Stocks Bolius C	options rutures. New rork	institute i mance, zna Ea.,	2000
Subject title: Internationa	I Marketing		
Subject status	Semester	Credit value	Teaching load
Compulsory	III	6	2L+1T
Study programme: MBA in Ma			22.11
Responsible staff: Laszlo Karpa			
Pre-requisite: Nil			
Objectives: To get the student	s acquainted with the prin	cinles of international mark	eting so that they can
create the marketing plan for t		-	
Learning approach:			
	30 hours		
	15 hours		
individual work/ team work.	10 110015		
	45 hours		
Assessment:			
Written: acceptance of the ma	rketing plan		
SYLLABUS:			
<ul> <li>The global marketplace</li> </ul>	ce		
Creating competitive			
Structure of the mark	-		
<ul> <li>Objectives</li> </ul>			
<ul> <li>Introduction to the company and the product</li> </ul>			
<ul> <li>Description of the ma</li> </ul>			
	ription of the target countr	M.	
<ul> <li>Description of the tar</li> </ul>		y	
<ul> <li>SWOT analysis</li> </ul>	Bermarker		
<ul> <li>Setting long and short</li> </ul>	term objectives		
<ul> <li>Short term tactical ste</li> </ul>	•		
<ul> <li>Long term steps</li> </ul>	-µ3		
	a product policy		
<ul> <li>Short term action plan</li> <li>Short term action plan</li> </ul>			
Short term action plan     Short term action plan			
Short term action plan			
	n: communication policy		
Long term action plan			
Budgeting 1			
Budgeting 2			
Controlling			
Reading list and references:			
Compulsory literature:			005
Philip Kotler, Gary Armstrong:			
László Kárpáti: Marketing Plan	– Practical Guide. Publishe	a by University of Debrecei	1, 2006.
Recommended literature:	ه ه ا ـــــــ د ــــــــــــــــــــــــ	arkating (the Ed Llaware 1)	Collogo Dublishan Faut
Michael R. Czinkota – Ilkka A. F	Konkainen: international M	arketing. oth EQ. Harcourt (	college Publisher, Fort
Worth, USA, 2001. Frank Bradley: International M	arkating Stratagy Prontico	Hall International Hemoly	Hemnetead IIK 1001
	arketing strategy. Frentite	nan mernational, nemer	iciiipsiedu, OK, 1991

Subject title: Organisat	Subject title: Organisational Behaviour				
Subject status	Semester	Credit value	Teaching load		
Compulsory	III	6	2L+1T		
Study programme: MBA in I	Management, Finance and Ag	ribusiness			
Responsible staff: Morag M	itchell, SAC and Slobodanka K	rivokapic, UM			
Pre-requisite: Nil					
-	student's awareness and und	-	viour can assist an		
organisation in operating ef	ficiently and achieving its goa	ls.			
Learning approach:					
Lectures:	30 hours				
Individual work/team work:	15 hours				
A	45 hours				
Assessment:					
Oral: Presentation of case st	tudy (50%)				
Written exam (50%) SYLLABUS:					
	pricational hebruiour				
	anisational behaviour				
Individual percepti					
Individual learning					
Individual decision	-				
	on - concepts & theories				
	up behaviour & teamwork				
	between individuals & the gr	roup			
Concepts of leader					
Resolving group co					
Organisation - basi					
Organisational stru					
Human resource per					
Organisational beh					
Organisational com					
Organisational pow					
-	nge & development				
Integrating elemen	ts of change				
	Globalisation				
Conclusion					
Reading list and references:					
Compulsory literature:					
	<i>izational behaviour,</i> 10th Edit	tion. New Delhi: Prentice-H	ali ot India.		
Recommended readings:	n, contomnorm, suissial	d practice Disclosurell			
Cinia, J. (2005). Organisatio	n: contemporary principles an				

Subject title: Manageria	l Accounting		
Subject status	Semester	Credit value	Teaching load
Compulsory	III	6	2L+2T
Study programme: MBA in Management, Finance and Agribusiness			
Responsible staff: Bela Barfa	i, BBS and Slavko Rakocevic,	UM	
Pre-requisite: Nil			
Objectives: To introduce stu	dents to the concept, function	onal components and funct	ioning of the managerial
accounting system, costs and	d performance calculation.		

Learning approach:			
Lectures: 30 hours Individual work/team work: 30 hours			
individual work/team work:	30 hours		
	60 hours		
Assessment:			
Written: 2 mid-term tests = 4	10 points		
Oral: Final exam = 50 points Attendance, Student particip	pation = $10$ points		
SYLLABUS:			
	ion of managerial accountin	g; Cost and performance ca	culation.
	t and performance calculation		
<ul> <li>Organization of cost</li> </ul>	t and performance calculation	on – Factors of work process	•
•	ng of cost calculation.		
	culation system; Legal regul	-	-
-	tion; Adaptability of cost ca	-	of its organization;
	e real costs calculation system advantages of the system of	-	
	e planned costs calculation s		
	calculation system regardir	-	odology of delayed cost
and performance ca			
<ul> <li>Calculation of cost p</li> </ul>	orice – divisional and additio	nal calculation.	
Accounting planning	g, analysis and liability accou	inting.	
<ul> <li>Business decision—n</li> </ul>	naking on the basis of mana	gerial accounting data.	
Reading list and references:			
Dr Zoran Petrović, Upravljači	ko računovodstvo, Beograd,	2006	
Subject title: Rural Busin	ess Management		
Subject status	Semester	Credit value	Teaching load
Elective	III	6	2L+2T
Study programme: MBA in M		ribusiness	
Responsible staff: Andras Na	bradi, UD		
Pre-requisite: Nil			
Objectives: To get the students acquainte	ad with the resources, chara	ctoristics, structures and ex	tornal connections of rural
business. The subject also for	-	-	
business and details its perfo			
Learning approach:	· ·	· · ·	
Lectures:	30 hours		
Individual work/team work:	30 hours		
	60 hours		
Assessment:			
Written exam: 70%			
Individual assignment: 30% SYLLABUS:			
	nal development		
	nal development ons and determination of rui	al areas	
	nal development ons and determination of rui nd functions of rural develoj		
	ons and determination of run nd functions of rural develop		
<ul><li>The concept, aims a</li><li>The characteristics of</li></ul>	ons and determination of run nd functions of rural develop	oment	ural settlements
<ul> <li>The concept, aims a</li> <li>The characteristics of</li> <li>Resources in rural bio</li> <li>Structure and extern</li> </ul>	ons and determination of rui nd functions of rural develo of rural business	oment tural resource, landscape, r ness	

Performance, competitiveness and economic development of rural business

•	Agriculture in rural business	

- Forestry in rural business
- Economics of energy plantations
- Game management in rural business
- Tourism in rural business
- Connections of rural tourism and agriculture
- The ability of rural business to economically provide for a population
- Case studies, exercises

Reading list and references:

Verma, S. B. (2005): Rural Management. Deep & Deep Publications, ISBN 8176295612, 454.p.

Subject status	Semester	Credit value	Teaching load
Elective	III	6	2L+2T
Study programme: MBA in N	Aanagement, Finance and Ag	ribusiness	
Responsible staff: Lazlo Koza	ar, BBS and Dragoljub Jankovi	c, UM	
Pre-requisite: Nil			
Objectives:			
-	verview of the basic concepts		-
-	age the price risk. To address		
	se also includes financial futu	-	
	de contract standardization,		
-	relationship between cash ar	-	
pricing. The students will als	o gain hands on experience t	hrough a trading simulation	).
Learning approach:			
Lectures:	30 hours		
Individual work/team work:	30 hours		
	60 hours		
Assessment:			
Written exam: 70%			
Individual assignment: 30%			
SYLLABUS:			
Standardization, fut			
	g futures positions, hedging e	examples,	
importance of spec	-		
	es, introduction of trading sim	nulation	
Cost of carry relation			
Rolling hedges, curr			
Equity index futures     Ontimal badge ratio		ativopaca	
	o, cross hedging, hedging effe	cuveness	
<ul> <li>Input-output hedge</li> <li>Processing hedges a</li> </ul>			
<ul> <li>Crack-spread</li> </ul>	application		
-	s, implied forward rate		
	tes, interest rate spreads		
<ul> <li>Case studies</li> </ul>	ies, micrest rate spreaus		
<ul> <li>Individual assignme</li> </ul>	ent consultation		
Reading list and references:			
Compulsory literature:			
	nd J.E. Cordier, The Theory a	nd Practice of Futures Mark	ets. Lexington Books. Stipe
Publishing, 2nd Rev Edition,	,,		
•	somewhat dated but overall o	does a good job	
covering the material of this		<u> </u>	

#### **TEACHING STAFF – CVs**

Name	András Nábrádi
Academic Title	PhD
Date and Place of Birth	14 <sup>th</sup> May 1956, Debrecen
Phone Number (36-52) 508 444	
E-mail Address nabradi@agr.unideb.hu	
Courses Taught at the Faculty of Busin	ness Studies "Montenegro Business School"
Strategic Management	
Agribusiness Management	
Rural Business Management	
Education	
• Doctor habil, Agricultural Uni	versity of Debrecen, 1999
	ngarian Academy of Sciences, 1993
	ninistration), Consortium of the University of Debrecen, the Netherlands
	ageningen University, University College Dublin Faculty of Commerce
_	tural University of Debrecen, 1984
	Il University of Debrecen, 1980
	Monographs, Journal Articles (published in the last 5 years)
	sues of sustainable animal husbandry in Eastern-Central Europe, DELHI
BUSINESS REVIEW 10:(1) 1- p	
	nály K, Nagy A: Rahmenbedingungen der osteuropäischen Landwirtschaft.
	G UND NACHHALTIGE ENTWIKLUNG DE LANDLICHEN RAUMES 2008:(1)
167-186 (2008)	
	of grassland products. CEREAL RES COMMUN 36:(supplement 5) 2027-
2030 (2008) IF: 1.190	or grassiana products. CEREAE RES COMMON SO.(Supplement S/2027
	indicators of various levels: Partial, complex, corporate, regional, and
macro-economical. In: Dienes	
	anagement. Proceedings. Debrecen, Hungary, 2008.10.02-2008.10.03.
Debrecen: pp. 67-83.(ISBN:97	
	nály K.: A possible examination method for observing agriculture. In: E
Mathijs, W Verbeke, B Hendry	
-	Association of Agricultural Economists: People, Food, and Environments:
	Strategies. Gent, Belgium, 2008.08.26-2008.08.29.Gent: pp. 314 Paper
530. (ISBN:978 90 809 1590 9	
-	, <u>rádi A</u> , Pummer L: Longitudinal examination as a possible method of
observing agriculture. GAZDÁ	
	tson G.: Business Plan. Warsaw: 2007. 1-61 p. Handbook for the
	Agribusiness Management under auspices of the International MBA
	Management, Warsaw University of Life Science, Poland. Electronic
version: www.agrimba.sggw.v	
	is: Financing by Foreign Capital in point of Investment Analysis
	. Summer University on Information Technology in Agriculture and Rural
	Diciation of Agricultural Informatics. Debrecen, Magyarország, 2006.08.19-
2006.08.22pp. 112-117.(ISBI	
	comanian Utilization Possibilities of the Hungarian Experience of the EU
	CE ZOOTEHNIE SI BIOTEHNOLOGII XXXVII: 664-671 (2005)
	<u>ádi A</u> :Qualification of Villages' and Rural Communities Condition
· · · · · · · · · · · · · · · · · · ·	nomics Association, Annual Meeting. Denver, USA, 2004.08.01-
•	244. Proceedings. Selected Papers, Paper Session 1, Track ID: 024416.
Awards	
Széchenyi Grant of Professors	: 1998
<ul> <li>UN-FAO Prize, 2006</li> </ul>	, 1990
<ul> <li>Master teacher 2007</li> </ul>	
	on 2008 Ministry of Higher Education and Culture
<ul> <li>For Hungarian Higher Education</li> </ul>	on, 2008, Ministry of Higher Education and Culture

- For Agricultural Research in Debrecen 2008
- Újhelyi Imre awards, Ministry of Agriculture and Rural Development

Professional Affiliations and Positions

- Member of the Public Body of the Hungarian Academy of Science (HAS)
- Chair of the Ag. economics Committee of the Agricultural Division of the HAS, in Debrecen
- Executive Board member of the International MBA Network 'AGRIMBA'
- Executive Board member of the Hajdú-Bihar County Division of Hungarian Association of Economists
- Member of the Council of Hortobagy National Park

Name	Bela Bartfai
Academic Title	MBA
Date and Place of Birth	1960
Phone Number	+36 209551742
E-mail Address	bela.bartfai@gmail.com

Courses Taught at the Faculty of Business Studies "Montenegro Business School"

Managerial Accounting

#### Education

- MBA (Master of Business Administration), DATE, Dublin, Wageningen, Maastricht, 1993
- BSc, Agricultural University, Debrecen (DATE) microeconomics, finance, management, accounting, 1985 Professional development
  - 2010- Geo-Tipptex KFT Tiszaújváros financial manager
    - 2006-2009 Pipelife Hungária KFT Debrecen financial manager
  - 2003-2006 Kasz-Coop Group (Kasz-Coop Derecske RT, Kasz-Coop KFT, Havita P.O.) Derecske, financial director
  - 1996-2003 Komar Textile Co. Ltd. Delta Galil Hungary KFT, financial director
  - 1994-1996 Alföld 2000 Ltd, Debrecen, financial director
  - 1993-1994 Hajdú-Tel Észak-hajdúsági Távközlési Plc. Hajdúböszörmény, financial director
  - 1985-1993 Agricultural University, Debrecen Dept. of Management, teaching assistant

Name	Dragoljub Janković
Academic Title	Assistant Professor
Date and Place of Birth	1957. Cetinje
Phone Number	+382 (0)67 612 865
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	dragoljub2008@gmail.com
Courses Taught at the Faculty of Bu	usiness Studies "Montenegro Business School"
<ul> <li>Investments</li> </ul>	
Financial Markets	
<ul> <li>Investment Banking</li> </ul>	
Corporate Reporting	
Commodities and Futures	Markets
Education	
Received doctorate degree	e at the Faculty of Economics in Podgorica ("The Model ling of the
Montenegrin Capital Mark	set "),
<ul> <li>Master's degree at the Ins</li> </ul>	titute for Social Studies in The Hague,
The Netherlands (Regiona	l Development);
<ul> <li>graduated from the Facult</li> </ul>	y of Economics in Podgorica.
Books, Monographs, Journal Article	es (published in the last few years)
<ul> <li>"Mass Voucher Privatization</li> </ul>	on in Montenegro"
<ul> <li>"Understanding the Privat</li> </ul>	ization"
<ul> <li>"The stock market and cor</li> </ul>	porate restructuring"
"The economy of Montene	egro in Transition" (co author)
• "Shareholding - property,	rights and actions" (the consultant of the Brochure)
• a number of papers (articl	es) in the areas of: privatization, shareholding, capital markets (scientific

• a number of papers (articles) in the areas of: privatization, shareholding, capital markets (scientific and other journals)

Membe	ership in associations
٠	Union of economists in Montenegro
Functio	ns

#### • Ex member of several Boards of directors

Professional development

- United Nations Industrial Development Organization Investment and Technology Promotion Office, Tokyo),
- George S. Marshall European Center for Security Studies, Washington),
- Adam Smith Institute, London
- Conrad Adenauer Sifting e. V. Sent Augustine, Boni dr.
- Active knowledge of the English language and passive knowledge of Russian language

#### Engagement in teaching

- Lectured at the Faculty of Economics in Podgorica,
- the College of Management in Podgorica
- the Faculty of Tourism in Kotor.

#### Other work engagements

- the project manager in the Forest Development Project (in Montenegro with the IBRD participation),
- the Assistant Director of the Agency of Montenegro for Economic Restructuring and Foreign Investments,
- and Director and Deputy Director of the Invest Bank in Podgorica.

#### Conferences and seminars

- Congress Agrimba in Wageningen The Netherlands (2011. god.)
- The Capital Market Development in Montenegro, Budva and so on.

Name	George William Robertson
Academic Title	PhD
Date and Place of Birth	3July 1955
Phone Number	
E-mail Address	
	usiness Studies "Montenegro Business School"
<ul> <li>Business Management</li> </ul>	
Education	
<ul> <li>MBA (Master of Business</li> </ul>	Administration), University of Aberdeen, UK, 1996
<ul> <li>B.A., Open University, UK</li> </ul>	, 1985
Books (published in the last 10 year	rrs), Monographs, Journal Articles (published in the last 5 years)
<ul> <li>Robertson G W (2004 &amp; 2</li> </ul>	008). Definitive document BA Rural Business Management Programme.
	(2005). Course proposal for joint MBA in Agri-business Management with
Robert Gordon University	'.
<ul> <li>Robertson G W (2003). Q</li> </ul>	uinquennial Review Document BTechnol Business Management.
• Robertson G W (1995). Th	ne Introduction of Performance Management to Higher and Further
	dissertation submitted to Aberdeen University/Robert Gordon University, pletion of part-time MBA course.
	ne structure of Higher and Tertiary Education in Australia – A report
	for Exchange of Commonwealth Teachers, submitted to the Department
of Education and Science	
Professional Affiliations	
<ul> <li>Member of the Higher Ed</li> </ul>	ucation Academy (HEA)

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Academic Title	PhD
Date and Place of Birth	August 4th 1979
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6	Toucht at the Freudture f Duringer Chudies ((Marster and Duringer Caber))
Courses	Taught at the Faculty of Business Studies "Montenegro Business School"
•	Stock Exchanges
٠	Investments
•	Business Finance
•	Financial Analysis
٠	Financial Markets
Educati	on
•	PhD Studies on the Economic Faculty
٠	Specialization: Master in finance course
	Received PhD on thesis – "Modern Asset Allocation Models, application to Montenegro" – written
	in English and Montenegrin
•	Master in international finance and EU funds, Postgraduate studies «Entrepreneurial Economy –
	International Financial Institutions and European Union"
	Master thesis: Capital Market Development in Transition Countries, with Special Approach to
	Montenegro, received on May 2005
•	School of Economics, University of Montenegro
Books,	Vonographs, Journal Articles (published in the last few years)
•	mr Jelena Janjušević, Stylized facts about Montenegrin Capital Market, zbornik radova Entrepreneurial Economy, ISSN 1451-6659, May 2008,
•	mr Jelena Janjušević, Econometric Model of Capital Market of Montenegro. Zbornik radova Entrepreneurial Economy, ISSN 1451-6659, December 2006,
•	mr Jelena Janjušević,Educational System reform in Montenegro, MONET, 22, (ISSN: 1451-3617), Podgorica (2006)
•	mr Jelena Janjušević, Maritime Sector of Montenegro Analyze, MONET, 21, (ISSN: 1451-3617), Podgorica (2005)
•	mr Jelena Janjušević, Capital Market, New Business in Montenegro, Household Survey 12, (ISSN 1451-4850), Podgorica, (2005)
•	mr Jelena Janjušević, Capital Market, Example of Right Reforming Processes, Entrepreneurial Economy, ISSN 1451-6659 December 2005, Podgorica
•	mr Jelena Janjušević, Analyze of the Custom on Wheat Flour Influence, MONET 20, (ISSN: 1451- 3617), Podgorica (2005)
•	mr Jelena Janjušević, "Analyze of the Impact of the Custom Rate on Flower Import Introduction", MONET 19, ISSN 1451-3617, 2005
•	Jelena Mušikić, "Transaction Costs in Banking Sector of Montenegro", zbornik radova Entrepreneurial Economy, ISSN 1451-6659, December 2003
•	Jelena Mušikić, "The Law on Mortgage", MONET 18, ISSN, 1451-3617, 2004,
•	Jelena Mušikić, MONET 17, The Law on Investment Funds, 2004, 1451-3617
•	Jelena Mušikić, Health System of Montenegro, Household Survey 10, ISSN 1451-4850, 2004
•	Jelena Mušikić, Transition Report for Montenegro, Privatization and Capital Market of Montenegro, 2004, ISSN 86-84299-00-0
•	Jelena Janjušević, "Insider Trade, Victimless Crime", zbornik radova Entrepreneurial Economy, ISSN 1451-665, December 2004
•	Mr Jelena Janjušević, Capital market – new business in Montenegro, Montenegro Business Outlook, dec 2005
•	Mr Jelena Janjušević, Competition of the Capital Market of Montenegro, medjunarodni simpozijum, Zbornik radova Competition and European Way, SES and SECG, Miločer, Budva, (September 2005), (ISBN 86-84651-02-2)
•	mr Jelena Janjušević, Bancocentric versus Market Oriented Systems, medjunarodni simpozijum, Zbornik radova, SES and SECG, Milocer, Budva, (Septembar 2006), (ISBN 86-84651-02-2)
•	mr Jelena Janjušević, Corporate Governance and its Influence of Foreign Investments, medjunarodni
	simpozijum, Zbornik radova, SES and SECG, Miločer, Budva, (Septembar 2007), (ISBN 86-84651-02-2)
•	mr Jelena Janjušević, Berze u Crnoj Gori, očekivanja i razočarenja", Međunarodni simpozijum, Zbornik radova, SES and SECG, Miločer, Budva, (Septembar 2008), (ISBN 86-84651-02-2)
•	dr Jelena Janjušević, prezentacija projekta "Low Carbon Planning in Urban Areas", 19. session of the

	UN Commission on Sustainable Development, New York, USA, maj 2011
•	Mr jelena Janjušević, Insajd trgovina – zločin bez žrtve, Biznis Montenegro, decembar 2007
•	Mr Jelena Janjušević, Istraživanje o efektima uvođenja carine na uvoz brašna, Biznis Montenegro, mart 2008
•	Mr Jelena Janjušević, Principijelnost Vladine zaštitne politike- slučaj brašno, dnevne novine Vijesti, decembar 2005
٠	Jelena Mušikić, Uloga PIF-ova u trenutnoj privrednoj situaciji u CG, dnevne novine Vijesti, jun 200
Awards	5
•	Award for the best PhD thesis in Montenegro in 2009
Membe	ership in associations
•	Association of Economists of Montenegro and Serbia
Functio	ons
•	Project manager, UNDP
•	Specialist for Monitoring and Evaluation, World Bank
•	Senior expert, European Commission
•	Senior Expert, IFC
Profess	ional development
•	Project manager, UNDP
•	Specialist for Monitoring and Evaluation, World Bank
•	Senior expert, European Commission
•	Senior Expert, IFC
Confer	ences (in the last 5 years)

- 19. session of the UN Commission on Sustainable Development, New York, USA, May 2011
- Energy efficiency Management in Historical Heritage, UNDP, Dubrovnik, Croatia
- Beautiful Cetinje Conference, Cetinje, Montenegro
- Sample methodology calculation of representative sample in quantitative researches and use of SPSS software

Name	Jelena Žugić
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Courses Taught at the Faculty of Business Studies "Montenegro Business School"

- Basic Marketing
- Information Systems Marketing
- International Marketing
- International Management
- Marketing Management(specialized study)
- Brand Management (specialized study)
- International Business and Marketing (master study)

Dean for Academic Affairs, Finance and International Cooperation at the Montenegro Business School, University Mediteran

#### Education

Elementary and high school in Nikšić. The Faculty of Economics, the course Marketing, graduated October 11, 2001 on the topic "Marketing information system in the case of Breweries Trebjesa". Received a master's degree at the University of Belgrade, course International Marketing and Management, October 13, 2004, on the topic "International Strategic Alliances and Rationalization of Foreign Direct Investment". PhD theses entitled "Foreign direct investment in the function of improving the international competitiveness of enterprises in transition countries" defended on December 21, 2007 at Faculty of Economics in Podgorica. Elected assistant professor for the subjects Basic Marketing, Marketing Research and International Marketing September 5,2008 at the Faculty of Business Studies "Montenegro Business School" in Podgorica.

Published articles (last few years)

• Two Sides of Foreign Direct Investment in Montenegro, Montenegrin Journal of Economics, Volume III, No 5, July 2007 (JEL classification: E 22; F 30)

- Foreign Direct Investment in the Function of Improving Competitiveness of companies in Transition Countries, Montenegrin Journal of Economics, Volume IV, No 7, 2008 (JEL classification: E 22; F 30)
- The Foreign Direct Investment and competitiveness of Montenegrin economy, Montenegrin Journal of Economics, Volume VI, Number 9, 2010 (JEL classification: P20)
- Reality and Perspectives of Trade line in Montenegro, Media dialogues Journal for the Research of media and society, ELIT- Economic Research Laboratories Transition, Vol.1, No.1, 2008.
- Foreign Direct Investment and Global Economic Crisis in the Western Balkans, European Perspectives -Journal on European Perspectives of the Western Balkans, Volume 3, Number 1, April 2011, Slovenia
- The impact of digitization and the development of new media on consumer behavior, Media dialogues Journal for the Research of media and society, ELIT- Economic Research Laboratories Transition, Vol. IV, No 9, 2011.
- Market Aspects of Project Management in Construction through the Growth of Demand for Housing Loans, International Symposium "Procedures and Problems of Construction", Proceedings, Vrnjačka banja, 2007.
- Coordination strategy of foreign direct investments and strategy of export competitiveness in the global crisis, International Symposium "Management 2010", Proceedings, Kruševac, March 17-18, 2010.
- Foreign direct investment in tourism in the global economic crisis, International scientific conference "Investments in tourism as a condition of regional integration", Proceedings, Ulcinj, April 2, 2010.
- Impact of globalization on culture media, International scientific meeting "Kotor media dialogues", Proceedings Abstracts, The Government of Montenegro, Ministry of Culture, Sports and Media, Herceg Novi, June 4, 2010.
- High Education Branding Through New Age Media, XII International Symposium of the Faculty of Organizational Sciences –Symorg 2010, Proceedings, Zlatibor, June 9-12,2010
- Impact of the Global Financial Crisis on the Montenegrin Economy, VII International Conference of young doctor of science "MLADA VEDA 2010", Faculty of Special Engineering, University of Zilina, Slovakia, November 9-10, 2010.
- Benefits from the implementation of standards, XII Scientific meeting "Quality system-condition for business and competitiveness", Association for Quality and Standardization of Serbia, Vrnjačka Banja, Serbia, November 25-26 2010.
- Promotion of Tourism in Economic Development of Montenegro, III International Scientific Conference "Perspectives of Economic Development-Challenges and Opportunities, Ulcinj, 1. April, 2011.
- International Perspectives and Challenges of Small and Medium Enterprises, International scientific conference "Small and Medium Enterprises Possibilities and Perspectives 2011", Novi Pazar, Serbia, 25 April 2011
- Integrative and Strategic Nature of Human Resource Management New Trends in Quality Management, International Scientific Seminar "New Trends in Quality Management", Trnava, Slovakia, 12-13. April 2011
- Integrated marketing communications in the function of the economic development of Montenegro, the International Scientific Conference 2011 ES-NBE, Kosovska Mitrovica, November, 2011.

#### Membership in Associations

• President of the Commission to assign the trademark " in the field of services –Chamber of Commerce of Montenegro

#### Functions

• Dean for Academic Affairs, Finance and International Cooperation at the Montenegro Business School, University "Mediterranean" Podgorica,

#### • President of the Commission for promotion of Mediterranean University Podgorica

#### Trainings and seminars

- European Integration in Transition Countries, Centre for Independent Journalism Sofia-Bulgaria,
- Quality standards in the meat industry, Die Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ)- München-Germany,
- Business and Economic Workshop, Media Institute of Montenegro, U.S. Consulate Public Affairs Office and the Voice of America

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Academic Title	PhD
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Courses Taught at the Faculty of Business Studies "Montenegro Business School"	
Advanced Corporate Report	ting
<ul> <li>MBA (Master of Business Ad Debrecen, The Netherlands University, University Colleg</li> <li>MSc in Agricultural and Eco</li> <li>Books (published in the last 10 years</li> <li>Kárpáti L Csapó Zs. – k Lecture notes, Debreceni</li> <li>Kárpáti L.: (2006) Európai</li> </ul>	an Academy of Sciences, 1993 dministration) in International Business, Consortium of : University of International Institute for Management Maastricht, Wageningen ge Dublin Faculty of Commerce, 1993 nomic Sciences, Agricultural University of Debrecen, 1970 ), Monographs, Journal Articles (published in the last 5 years) (ozár L. – Zajácz G.: (2005) Marketing az Európai Unió egységes piacán. Egyetem Európai Tanulmányi Központja Uniós projektek pénzügyi menedzsmentje. Szaktudás Kiadó. Budapest ing Planning, Agrimba Electric Book, Warsaw
• Kárpáti L.: (2006) Marketi	ng Audit. Lecture noter. Debreceni Egyetem, AVK5.
• Kárpáti L.: (2006) Marketi	
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Awards</li> </ul>	ng Audit. Lecture noter. Debreceni Egyetem, AVK5.
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Awards</li> </ul>	ing Audit. Lecture noter. Debreceni Egyetem, AVK5. eting Terv. Lecture notes. Debreceni Egyetem, AVK
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Awards</li> <li>Outstanding Reviewer Awar</li> <li>Professional Affiliations</li> </ul>	ing Audit. Lecture noter. Debreceni Egyetem, AVK5. eting Terv. Lecture notes. Debreceni Egyetem, AVK
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Awards         <ul> <li>Outstanding Reviewer Awar</li> </ul> </li> <li>Professional Affiliations         <ul> <li>Member of the Marketing C</li> </ul> </li> </ul>	ing Audit. Lecture noter. Debreceni Egyetem, AVK5. eting Terv. Lecture notes. Debreceni Egyetem, AVK rd, Emerald Literati Network, 2007
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Awards         <ul> <li>Outstanding Reviewer Awar</li> </ul> </li> <li>Professional Affiliations         <ul> <li>Member of the Marketing C</li> </ul> </li> </ul>	ing Audit. Lecture noter. Debreceni Egyetem, AVK5. eting Terv. Lecture notes. Debreceni Egyetem, AVK rd, Emerald Literati Network, 2007 Committee of the Hungarian Academy of Science
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Awards         <ul> <li>Outstanding Reviewer Awar</li> </ul> </li> <li>Professional Affiliations         <ul> <li>Member of the Marketing C</li> </ul> </li> </ul>	ing Audit. Lecture noter. Debreceni Egyetem, AVK5. eting Terv. Lecture notes. Debreceni Egyetem, AVK rd, Emerald Literati Network, 2007 Committee of the Hungarian Academy of Science
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Outstanding Reviewer Awar</li> <li>Professional Affiliations</li> <li>Member of the Marketing O</li> <li>Board member of the International Affiliations</li> </ul>	ing Audit. Lecture noter. Debreceni Egyetem, AVK5. eting Terv. Lecture notes. Debreceni Egyetem, AVK rd, Emerald Literati Network, 2007 Committee of the Hungarian Academy of Science national MBA Network 'AGRIMBA
<ul> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Kárpáti L.: (2006) Marketi</li> <li>Awards         <ul> <li>Outstanding Reviewer Awar</li> <li>Professional Affiliations</li> <li>Member of the Marketing O</li> <li>Board member of the Interr</li> </ul> </li> <li>Name</li> </ul>	Ing Audit. Lecture noter. Debreceni Egyetem, AVK5. eting Terv. Lecture notes. Debreceni Egyetem, AVK rd, Emerald Literati Network, 2007 Committee of the Hungarian Academy of Science hational MBA Network 'AGRIMBA Laszlo Kozar

Courses Taught at the Faculty of Business Studies "Montenegro Business School"

- Game Theory and Business Decision-Making
- International Business
- International Marketing

Education

- PhD, University of Debrecen, 2004
- MSc, University of Debrecen, 1988
- BSc, University of Debrecen, 1986

Books (published in the last 10 years), Monographs, Journal Articles (published in the last 5 years)

- Financial Situation and the role of the Futures Business in the daily life of Enterprises. Campus, Debrecen, 2004.
- The Role of Grain Public Warehousing in International Comparison, its Effects on Farms Ghent, 2005.
- Marketing on the common market of the EU, Official Institute of EU Luxembourg, 2006.
- Development of the Commodity Exchange in Hungary. Conference of Economics of Agriculture X., Gyöngyös, 2006.
- Price Risk Management by Futures Markets and Public Warehousing. Debrecen, 2006.
- International business. Executive International MBA Course University of Zagreb Zagreb, 2007.
- Marketing and Commerce in the practice, Szaktudás. Budapest, 2007
- The possible role of Futures Market and the Public Warehousing, AVA Congress4 Debrecen, 2009.
- International Trading Technique and the Commodity Exchange Budapest Business School, Budapest, 2009. (in press)
- International Trading Technique, Szaktudás, Budapest, 2009. (in press)

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	milenko.popovic.mbs@gmail.com	
Courses Taught at the Faculty of Bus	iness Studies "Montenegro Business School"	
Microeconomics (BA program)		
Monetary Economics (BA pl		
<ul> <li>Insurance and Risk Management (BA program)</li> </ul>		
<ul> <li>Economic Analysis (Postgraduate program)</li> </ul>		
Risk Management in Bankin		
Business Finance (MBA Prog		
Education		
• 1990 – PhD in Economics (L	Iniversity of Montenegro)	
• 1982 - MSc in Economics (U		
• 1975 - BSc in Economics (Ur		
Books, Monographs, Journal Articles		
	conomic Growth- Part I & Part II; Montenegrin Journal of Economics,	
	5, pp. 145-167. and Vol. 2, No 3, 2006, pp. 173-191. ( <u>www.mnje.com</u> )	
Corruption and Transition (	In Serbo-Croatian), in Draskovic, B. (ed): Stanje i perspektive privrede	
Srbije, Beograd, 2006, pp. 3	59-394.	
<ul> <li>Capital Augmenting and Lak</li> </ul>	oor Augmenting Approach in Measuring Contribution of Human Capital	
and Education to Economic	Growth; Montenegrin Journal of Economics, Podgorica, Vol. 2, No 4,	
2006, pp. 71-106. (www.mr	nje.com). Posted also at Economics Working Paper Archive EconWPA,	
2006, p. 42. (http://129.3.2	0.41/eps/dev/papers/0502/0502002.pdf)	
	e of Return on Investment in Education, and Cost of Education;	
-	nomics, Podgorica, Vol. 3, No 5, 2007, pp. 35-59. (www.mnje.com)	
-	er, No 6049, University Library of Munich, Germany (http://mpra.ub.uni-	
	muenchen.de/6049/)	
	(in Serbo-Croatian), Računovodstvo Revizija i Finansije, No. 6, June 2008, pp. 42-50.	
Theoretical and Methodological Framework for Analysis and Regulation of Spatial Processes in		
	Montenegro (in Serbo-Croatian), Montenegrin Journal of Economics, Podgorica, Vol. 4, No 7, 2008,	
pp. 55-73. (www.mnje.com		
	n and Industrial Organization of Construction Industry in Montenegro (in	
	ric, B., Vukovic, V., eds, Market Structures and Competition Protection –	
•	ountries, Institute of Economic Sciences, Belgrade, 2008, pp. 279-295.	
	ase of Creative Painting (in Sebo-Croatian), Montenegrin Journal of	
<ul> <li>Economics, Podgorica, Vol. 4, No 8, 2008, pp. 9-35. (www.mnje.com)</li> <li>Construction Industry Crysis in Montenegro and Possibilities for Overcoming It (in Serbo-Croatility)</li> </ul>		
	nansije, No. 4, April 2009, pp. 48-55.	
_	enegrin Economy (in Serbo-Croatian), Računovodstvo Revizija i Finansije,	
No. 6, Jun 2009, pp. 29-39.	chegrin economy (in servo-croatian), nacunovoustvo nevizija i riildiisije,	
	nomic Analysis (in Serbo-Croatian), Pravni zbornik, Association of	
Montenegrin Lawyers, No 2		
	por Supply, MPRA Paper, No 19397, University Library of Munich,	
	b://mpra.ub.uni-muenchen.de/19397/)	
	th, and Efficiency of Investment in Education in Montenegro (in Serbo-	
	Croatian), Montenegrin Journal of Economics, Vol. 5, No 10, 2009, pp. 17-47. (www.mnje.com)	
<ul> <li>Toward a New Growth Model of the Montenegrin Economy; in Hanic, H., Ngoami, S., Vukelic, G.,</li> </ul>		
	s) Economic Growth and Development of Serbia: New Model, Belgrade	
	tute of Economic Sciences, 2010, pp. 144-164.	
	evelopment of Montenegro (in Serbo-Croatian); in Perko Vukotic (Editor):	
	ontenegro in XXI Century – in the Era of Competitiveness, Montenegrin	
	ts, Special Editions (Monographies and Studies), Volume 73, Tom 10,	

2010, pp. 329-377.

- Incomplete Market and Underdevelopment of Domestic Economy: Case Study of Montenegro (in Serbo-Croatian); *Ekonomija / Economics,* Zagreb, Vol. 17, No 1, 2010, pp. 215-245.
- *Economic Growth of Montenegro: Analysis, Diagnosis, Alternative* (in Serbo-Croatian), Daily Press, Podgorica, 2010, p. 311.
- Exchange Rate Policy and Rate of Economic Growth in South East European Countries Case of Serbia and Croatia (in Serbo-Croatian), *Ekonomija / Economics*, Zagreb, Vol. 18, No 2, 2011, pp. 487 527. (with Ivan Milenkovic)

Functions

- Deputy Editor of *Economic Analysis*, published in Belgrade, Yugoslavia, by *International Association for Research in Self Management*, from 1990 to 1993.
- Member of Editorial Board of <u>Montenegrin Economic Papers</u>, published in Podgorica, Montenegro, by *Centre for Banking, Finance and International Economics*, since January 2002 to January 2005.
- Member of Editorial Board of <u>Puls Journal about Corruption</u>, monthly journal published in Belgrade, Serbia, by Centre for Management, since 2002.
- Member of <u>Montenegrin Association of Independent Evaluators</u> and, since December 2001, <u>Chartered</u> <u>Business Evaluator</u>.
- Deputy Editor of <u>Montenegrin Journal of Economics</u>, Journal published in Podgorica, Montenegro, since June 2005.
- Member of Editorial Board of *International Problems*, Journal published in Belgrade, Serbia, by *Institute for International Politics and Economics*, since 2005.
- Member of Editorial Board of <u>*Ekonomija/Economics*</u>, Journal published in Zagreb, Croatia, by *RifiN*, since 2007.
- Member of Editorial Board of *Economics Views*, Journal published in Priština, since 2011.

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Courses	Taught at the Faculty of Bus	siness Studies "Montenegro Business School"
•	<b>Business Communications</b>	
•	Organizational Behaviour	
Educatio	on	
•	PhD Economics, Glasgow U	niversity, 2002
•	MA (Hons.) Soc. Sci., Glasgo	ow University, 1990
•	Diploma in Youth & Comm	unity Work, Aberdeen College of Education, 1978
Books (p	published in the last 10 years	s), Monographs, Journal Articles (published in the last 5 years)
•	• Burnham, S, Mitchell, M. (2007) Assessment of the UK Budget, Nov. 2007: Analysis of implications fo	
	Scottish agriculture and rur Edinburgh.	ral areas. Report prepared for Scottish Executive Rural Affairs Department,
•	Mitchell, M.; Roberts, D. &	Courtney, P. (2005) <i>Economic linkages between small towns and</i> Scotland. Edinburgh: SEERAD.
•	McLeod, M., Copus, A. & M Peripheral Scotland. Report	litchell, M. (2005) <i>Business Networks and Supply Chains in Rural and</i> t prepared for SEERAD.
•	Mitchell, M. (2005): <i>The eff</i> Report prepared for SEERA	fect of multiple farm-based enterprises as a risk management strategy. D.
•		4): Rural tourism as sustainable business: key themes and issues. In D.Hall, (eds) (2004) <i>"Rural tourism and sustainable business"</i> Channel View
•	Hall, D., Kirkpatrick, I. & Mi Publications	tchell, M. (eds.) (2004) Rural tourism and sustainable business Channel Viev
•	Hall, D., Mitchell, M. & Rob	erts, L. (eds.) (2003): New directions in rural tourism. Ashgate Publishing Lto

• Hall, D., Mitchell, M. & Roberts, L. (eds.) (2003): New directions in rural tourism. Ashgate Publishing Ltd.

- Kerr, G. & Mitchell, M. (2003). *A Future for Borders Agriculture*. Report prepared for Borders Regional Council. SAC Rural Business Unit, Penicuik.
- Kerr, G., Mitchell, M. & Cook, P. (2003) *Agriculture and its Future in Rural North East Scotland*. Report prepared for Consortium of North and East Scotland Councils, SAC Rural Business Unit, Penicuik.
- Topp, C.F.E. & Mitchell, M. (2003) Forecasting the environmental and socio-economic consequences of changes in the common agricultural policy. *Agricultural Systems 76(1)*, pp227-252.

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Courses Taught at the Faculty of Business Studies "Montenegro Business School"			
Applied Quantitative Metho	bds		
Education			
<ul> <li>PhD in Management and Bu Sciences, 2004</li> </ul>	isiness Administration, University of Debrecen, Centre of Agricultural		
<ul> <li>MSc in Agricultural Sciences</li> </ul>	MSc in Agricultural Sciences, Debrecen Agricultural University, 1994		
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Books (published in the last 10 years	), Monographs, Journal Articles (published in the last 5 years)		
International Scientific Journals			
Tourism Demand for Touris	<ul> <li>Chaitip P Chaiboonsri C. – Kovács S. – Balogh P. (2010): A Structural Equation Model: Greece's Tourism Demand for Tourist Destination, APSTRACT (Applied Studies In Agribusiness And Commerce) Vol. 4. Numbers 1-2. 75-83. p.</li> </ul>		
simulation, APSTRACT (Appl			
-	iboonsri C. – Chaitip P. (2009): Forecasting with X-12-ARIMA: International Thailand, <i>APSTRACT (Applied Studies In Agribusiness And Commerce)</i> Vol. 3.		
Balogh P.– Ertsey I. – Fenyv	ves V.– Nagy L. (2009): Analysis and optimization regarding the activity of a chase Cooperation, <i>Studies in Agricultural Economics</i> No. 109. 35-54. p.		
English Books			
models In: Efficiency in the	agy L. (2009): Analysis of production and management risks by stochastic agriculture (theory and practice) Ed. Szűcs I. – Farkasné F. M.), Agroinform 6. p. ISBN: 978-963-502-899-3		
Professional Affiliations			
Board member:			
Education Committee of the	Education Committee of the Hungarian Statistical Society		
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<ul> <li>International Association of</li> </ul>	<ul> <li>International Association of Agricultural Economists (IAAE),</li> </ul>		
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Courses Taught at the Faculty of Bus	iness Studies "Montenegro Business School"
Financial analysis	
Analysis of financial reports	

Economic business

- International business Sustainable development Education Ph.D. in Economics, September 1996 to January 2001), University of Montenegro, Faculty of Economics, Podgorica, Montenegro. MA economics and management, March 1991 to July 1995 University of Montenegro, Faculty of Economics, Podgorica, Montenegro, Eastern Washington University, USA. • Graduate economist (September 1975 to September 1980r, University of Montenegro, Economic faculty, Podgorica, Montenegro. Books, Monographs, published in the last few years Project management Time management, and effectiveness Free zones and foreign investments Strategic management (part of the book) Globalization in mirror of development, crisis, and media Papers published in the last few years: Jovovic, R., (2011). Competitiveness of the Montenegrin fruit and vegetables sector and recommendations for improvement, Proceedings, IC, Second AGRIMBA-AVA Congress 2011 Wageningen, the Netherlands Jovović, R., (2010), Global Business Models Based on E-logistics And Its Financial Measurement, Montenegrin Journal of Economics, No. 11, pp. 69-74, ISSN 1800-5845 Jovović, R., (2010), The Role Of Learning Organization For Knowledge Creation, Montenegrin Journal of Economics, No. 10, pp. 111-117, ISSN 1800-5845 Drašković, V., Jovović, R., (2010), Tabloidization of Economic Journals, Media dialogues. 3, pp. 56-61, ISSN 180-5845 Jovović, R., (2010), Economic aspects of globalization of the media, media dialogues. 2, p. 36-40 ISSN 180-5845 Drašković, V., Jovović, R., (2009), Financial crisis and the Tourism Strategy of Montenegro, Economy, Zagreb, Year 16, No. 1, UDC 336.01 338.48 Drašković, V., Jovović, R., (2009): The financial crisis, media and tourism strategies in Montenegro, International Conference, Proceedings Media and the Crisis, Zadar, 2009 Jovović, R., (2008), Drašković, V., Building Successful Knowledge Organization Through Knowledge Application at Individual And Organizational Level, Montenegrin Journal of Economics, No. 8, pp. 61-70, ISSN 1800-5845 Jovović, R., Drašković, V., (2008), Knowledge Process Innovation – Dynamic Approach To Change of Enterprise In The Knowledge Economy, Montenegrin Journal of Economics, No. 7, pp. 35-47, ISSN 1800-5845 Jovović, R., (2007), Financial perspective of Global Business Model Based on E-Logistics, Strategic management, No. 4/2008, str. 21 UDK 0947385339 Jovović, R., (2008), Management dynamic models of knowledge flow in enterprise, XIV Proceedings of the International Conference on Industrial Systems, 2-3 October 2008, Novi Sad Jovović, Radislav (2007), "The Risk Return Effects Of Strategic Responsiveness: A Simulation Of Market Learning And Positioning, Strategic Management, br. 3-4/2007 pp. 92-98, Jovović, Radislav, (2007) Information Technologies, Strategic Knowledge in the Function of Development Dynamic Capabilities of firms, Montenegrin Journal of Economics, No. 5, pp. 67, Jovović, Radislav (2006), » Management by values and measurement values perspective ", Strategic • Management br.3/2006, 2006, 74-80, Jovović, Radislav, (2006), Information Technologies, Driving Force of New Economy, Montenegrin Journal of Economics, No. 4, pp. 147-156,
  - Jovović, Radislav, Drašković, Veselin, (2005) Globalization in economic context, Montenegrin Journal of Economics, No. 3, p. 75,
  - Jovović, Radislav (2005), "The new paradigm of development of Montenegro in the process of globalization, "the entrepreneurial economy, no. 7, ISSN 145-6659, 54-67,
  - Jovović, Radislav (2005), "The effect of globalization on the logic of economic organization",

	Montenegrin Journal of Economics, No. 2, p. 101,
	Jovović, Radislav (2005), "Significant differences between the old and new economy", Montenegrin
	Journal of Economics, No. 1, p. 39.
	Jovović, Radislav (2005), "Alignment of tangible assets with internal processes and corporate strategy ", Strategic Management No. 3-4-2005, 54-67,
	Jovović, Radislav (2004), "Strategic thinking and internal development entrepreneurship organizations", Entrepreneurial economy, No. 5, ISSN 145-6659, 123-136,
	conferences, and symposiums, last for years:
•	Jovović, R., (2010), Environment For International Management After The Great Recession, International conference "Global development challenge in 21 sanctuary - Russia and Montenegro", May 27-29 2010 year, Podgorica
	Jovović, Radislav (2008), »Financial perspective of global business model based on e-logistics «, XIII International Symposium "Strategic management of logistics in terms of global electronic markets, Palić, 25.and 26. May
	Jovović, R., (2008), Management dynamic models of knowledge flow in enterprise, XIV International Conference on Industrial Systems, 2-3 October, 2008, Novi Sad
	Drašković, V., Jovović, R., (2009): The financial crisis, media and tourism strategies in Montenegro, International conference "Media and the Crisis, Zadar, 2009
	Jovovic, R., (2011), Competitiveness of the Montenegrin fruit and vegetables sector and
	recommendations for improvement, Second AGRIMBA-AVA Congress 2011 Wageningen, The
	Netherlands
Specializa	ations:
	Specialization in designing information systems and programming at IBM school, knowledge of program languages (Visual Basic, Visual Net, Java); Consultant for Navision software, international licensed lecturer regarding the information training, operating systems, MS Word, Excel, PowerPoint, Outlook, MS Access.
•	Specialization for financial analysis and management (USA Government)

- Specialization for IT management (IBM school, Microsoft)
- BAS's seminars and courses for marketing strategies, and consultant development skills.
- Specialization in spatial planning.

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Courses Taught at the Faculty of Business Studies "Montenegro Business School"

- Management
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#### Education

- Ph. D. in Technical and Organizational Science
- Masters of Informatics and Health Economics
- Bachelor Degree in Economics,

#### Publications:

• Monograph: S. Krivokapic: Market Impact on Organizational Changes in Health Care, The University of Belgrade, Serbia, 2009.

# Professional development:

- JICA Management course, Fukoka and Tokyo, Japan.
- Strategic Negotiations, Harvard Business School), Cambridge, MA, USA.
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Courses Taught at the Faculty of B	usiness Studies "Montenegro Business School"
Microeconomics	
<ul> <li>Macroeconomics and Agr</li> </ul>	ibusiness
Education	
• Phd, Wageningen Univer	sity, 1991
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• BSc, Tilburg University, 19	-
	rs), Monographs, Journal Articles (published in the last 5 years)
. ,	
• Schouten M., A. Gaaff and	W. Heijman, 2009. Less favoured area measure in the Netherlands: a
	dition. Apstract, Vol. 3, Nrs 1-2, pp 23-28.
	and M. van der Heide, 2008. Rural resilience as a new development concept.
	lic, Development of agriculture and rural areas in Central and East Europe.
Thematic proceedings of	the 100 <sup>th</sup> EAAE seminar. Novi Sad, Serbia.
<ul> <li>Heijman W., 2008. Regior</li> </ul>	al clusters, competitiveness, and economic growth. In: Boonstra W. and S.
	siek econoom met een brede blik: opstellen aangeboden aan Hans Visser, pp.
	. Sdu publishers, The Hague.
• Ophem, J.A.C. van and W	J.M. Heijman, 2008. Happiness, Health, and Family type. Annals of
-	s G-Economics, Vol. 94, Nr 2, pp. 178-185. Polish Academy of Science.
Warsaw.	
• Crombach C., K. Koene, a	nd W. Heijman, 2008. From Wageningen City of Life Sciences to Food Valley.
	s, Pathways to High-Tech Valleys and Research Triangles: Innovative
	dge transfer and Cluster Formation in Europe and the United States.
	eries, Springer, Dordrecht.
	Langzame Humane HoofdStructuur (LHHS). In: ABN-AMRO en FD-
-	Minds. www.meetingtheminds.nl
	nd W. Heijman, 2008. Agricultural outsourcing: a comparison between the
-	<i>pstract</i> , Vol. 2, nrs 1,2, pp 29-33.
-	n, 2008. Competitiveness of Polish regional agro-clusters. Apstract, Vol. 2, nr
1.2. pp.35-40.	, , , , , ,, ,, ,, ,, ,, ,, ,
<ul> <li>Heide C.M. van der. A.T. [</li> </ul>	De Blaeij and W.J.M. Heijman, 2008. Economic Aspects of landscape decision
	anning tool based on a representative approach. Mansholt Working Papers,
MWP-41. Wageningen Ur	
	nd A. Miszczuk, 2008. Regional competitiveness in Poland: Creating and index
Jahrbuch für Regionalwiss	
	)7. <i>Regional Externalities.</i> Springer, Berlin.
Name	Zsolt Csapo
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Courses Taught at the Faculty of Business Studies "Montenegro Business School"

• Marketing Management

• Commodities and Futures Markets

Education

Date and Place of Birth

• PhD in Economics, Debrecen Agricultural University, 1999

• MSc in Agronomy, Debrecen Agricultural University, 1992

Books (published in the last 10 years), Monographs, Journal Articles (published in the last 5 years)

10 February 1969

- Marketing és kereskedelem a gyakorlatban 1-202.o.
- Társszerzők: Kárpáti László, Kozár László, Varga Levente
- Kiadó: Szaktudás Kiadó Ház, Budapest. 2007
- Marketing és kereskedelem 82-100.o.
- Társszerzők: Árváné Ványi Georgina, Balogh Péter, Kozár László, Szakál Zoltán, Varga Levente
- Kiadó: Campus Kiadó, Debrecen. 2003
- Marketing az Európai Unió Egységes Piacán 1-189. o.
- Társszerzők: Kárpáti László, Kozár László, Zajácz Gizella
- Kiadó: Az Európai Közösségek Hivatalos Kiadványainak Hivatala, Luxembourg, 2006
- Nemzetközi kereskedelempolitika 1-105.o.
- Kiadó: Debreceni Egyetem, Agrártudományi Centrum, Agrárgazdasági és Vidékfejlesztési Kar, Debrecen. 2003
- Efficient Consumer Response (electronic MBA lecture note) 96-100 p.
- Co-authors: Seamus O'Reilly, Karol Krajewski Publisher: Warsaw Agricultural University, 2006

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Courses Taught at the Faculty of Business Studies "Montenegro Business School"

- Financial Accounting
- Managerial Accounting
- Education
  - April 2009-Obtained an academic title PhD at the Faculty of Economics-University of Banja Luka Auditing Department.
  - July 2006 BK University, Belgrade: Master's Degree Course (MBA)–Financial analysis, management and auditing department.
  - **1997-2002**-University of Montenegro, Faculty of Economics Management Department Diploma (Graduate Economist)
- Books, Monographs, Journal Articles (published in the last few years)
  - "Internal auditing report",- Newsletter "Auditor" number. 23/2011, Publisher "Business Information Centre", November 2011, Beograd, Serbia.
  - "Amendments of the International Standards on Internal Auditing and Practical Guides that apply from 01 January 2011.", Newsletter "Internal Auditor" number. 2/2011, Publisher "Institute of Internal Auditors of Montenegro", May 2011, Podgorica.
  - "Compliance Function",- Newsletter "Accounting and Auditing" number. 4-5/2010, Publisher "Institute of Chartered Accountants of Montenegro", May 2010, Podgorica.
  - "Right model-Internal Audit of the Risk Management Framework" "Newsletter" number: 05/2008, Publisher "Institute of Internal Auditors of Serbia" ", Beograd, Serbia.
  - "Adding risk back into the audit process",- " Newsletter " number 02/2008, Publisher: " The association of internal auditors of Serbia ", Belgrade.
  - "Quality control on Auditing in the United States" Magazine "Accountancy, Audit and Finance" number 03/2008, Publisher: "Institute of Accountants and Auditors of Montenegro", Podgorica.
  - "Verification of internal control system" Magazine "Economist" number 17/2008, Publisher: "CG Economist" Podgorica.
  - "Quality control system for audit companies", Magazine "Finrar" number 02/2008, Publisher: "Association of accountants and Auditors of Republic of Srpska", Banja Luka.
  - "Specific requests of the European Union for establishing quality control on auditing",- Magazine "Economist" number 11/2008, Publisher: "CG Economist" Podgorica.
  - "New Eight Directive of the European Union",- Magazine "Economist" number 10/2008, Publisher: "CG Economist" Podgorica.

• "Audit of auditors" – Magazine "Economist" number 08/2007, Publisher: "CG Economist" Podgorica.
• "Auditing Board-Role and relevancy in the company" – Magazine "Audit, Accountancy, Finance,
Management and Legislation" number 25/2007, Publisher: "DST" Belgrade.
• "Client solvency evaluation and insurance risk in banking system of Montenegro"- Magazine
"Accountancy and Audit" number 10/2007, Institute of Certified Accountants of Montenegro.
• "Basic principles for banking internal control system-Basel committee guide"- Magazine "Accountancy
and Audit" number 10/2006, Institute of Certified Accountants of Montenegro.
• "Prevention of money laundering" – Magazine "Accountancy and Audit" number 10/2006, Institute of
Certified Accountants of Montenegro.
• "Managing of Bank Liquidity"- Magazine "Accountancy, Audit and Finance" number 06/2006,
Institute of Accountants and Auditors of Montenegro.
• "Banking Operational Risk Management" – Magazine "Accountancy, Audit and Finance" number
06/2006, publisher "Institute of Accountants and Auditors of Montenegro".
• "VII Directive of the European Union as the framework for consolidated financial statements"-
Magazine "Accountancy, Audit and Finance" number 1-2/2003, Institute of Accountants and Auditors of
Montenegro.
• <i>"IV Directive of the European Union"</i> – Magazine "Accountancy, Audit and Finance" number
12/2002, Institute of Accountants and Auditors of Montenegro.
Membership in associations
<ul> <li>Member of the Global Institute of Internal Auditors (Florida-USA) <u>http://www.globaliia.org/</u></li> </ul>
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form Brussels <u>http://www.eciia.eu/</u>
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Functions:
2010-Present: Wiener Stadtische Insurance Company in Montenegro (member of the Vienna
Insurance Group-VIG) – Head of internal audit department.
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• September 2009 - present: Faculty for Business Studies "MBS"-Podgorica Lecturer at cathedra for
Financial Accounting and Managerial Accounting.
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• 2006-2009: Hipotekarna Bank in Montenegro-Internal auditor and authorized person for anti money
laundering and preventing terrorism financing.
• 2006 - 2011: Faculty for Tourism, Hotels and Trade -Bar, position: Lecturer at cathedra for Financial
Accounting.
<ul> <li>December 2004 - March 2006: Mont Audit, Audit and Consulting Company – Junior Auditor</li> </ul>
April 2002 – December 2004: ProMonte GSM, Company for Mobile and Telecommunication Services
– Key Account Manager
October 2001:USAID/KPMG – Barents group, Program of Economic Reforms in Montenegro - Capital
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• April 2001: USAID/PWC - PriceWaterhouseCoopers (PWC), Program of Economic Reforms in
Montenegro, -Commercial accounting assistant
• 1999 – April 2001: "19. Jul" LLC, Podgorica – A Bookkeeper
Professional development
• 2007Obtained professional title of a "Certified Auditor" licensed by Commission of Ministry of
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2007I have successfully completed Recertification program and obtained professional title
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which is based on international IAS/IFRS program and ACCA education model.
2007-Warsaw Institute for Banking and Association of Montenegrin Banks- Completed the Training     Course antibled "Integral audit in banks"
Course entitled "Internal audit in banks".
2006-Financial Technology Transfer Agency, Luxemburg- Completed the FTTA Training Course

- entitled "Prevention of Money Laundering".
- 2003-Spearhead Training Group Limited, London, UK-Completed the Spearhead Training Course entitled "Developing Major Accounts".
- 2003.-The Association of Accountants and Auditors of Serbia-completed course requirements, passed exams and obtained the professional title of Certified Accountant.
- 2002-Institute for Foreign Languages Completed course requirements for 8<sup>th</sup> degree of English and 3<sup>rd</sup> degree of business English at Institute for Foreign Languages.
- 2001-USAID project in Montenegro and Securities Commission of Montenegro-Completed course requirements for Broker I passed the exam organized by USAID and the Securities Commission of Montenegro and became a Certified Broker.

#### Conferences (last 5 years)

- Global Council Meeting in organization of the Global Institute of Internal Auditors (IIA) and the Institute of Internal Auditors of India, 05.-08. February 2012, New Delhi, India.
- International Conference on Internal Auditing in organization of the Institute of Internal Auditors of Spain (IIA Spain) and the European Confederation of Institutes of Internal Auditing (ECIIA) form Brussels, 19.-21. October 2011., Madrid, Spain.
- Lecturer at International Conference on Internal Auditing in organization of the Institute of Internal Auditors of Montenegro (IIA Montenegro) on topic: "Formulating and expressing Internal Audit opinion", 08.-09. September 2011., Podgorica, Montenegro.
- International Conference on Internal Auditing in organization of the Global Institute of Internal Auditors (IIA) and the Institute of Internal Auditors of Malaysia (IIA Malaysia), 10.-13. July 2011, Kuala Lumpur, Malaysia.
- Lecturer at International Conference on Internal Auditing in organization of the Institute of Internal Auditors of Austria (IIA Austria) on topic: "Internal Audit vs. Compliance-different levels of control", 05.-06. May 2011, Vienna, Austria.
- Meeting of the Presidents of Central-Eastern European Institutes of Internal Auditors in organization of Institute of Internal Auditors of Latvia (IIA Latvia), 03. Jun 2011, Riga, Latvia.
- Global Council Meeting in organization of the Global Institute of Internal Auditors (IIA), 01.-04. May 2011, Vienna, Austria.
- Annual General Assembly in organization of the European Confederation of Institutes of Internal Auditing (ECIIA) form Brussels, 17. April 2011, Frankfurt, Germany.
- Annual General Assembly in organization of the European Confederation of Institutes of Internal Auditing (ECIIA) form Brussels, 16. October 2010, Warsaw, Poland.